

**SELAMAT DATANG**

**WELCOME TO**

**DALAM PAPARAN PUBLIK TAHUNAN SECARA ELEKTRONIK**  
**THE ANNUAL E- PUBLIC EXPOSE**

**PT ASTRINDO NUSANTARA INFRASTRUKTUR TBK.**

**18 November 2020**

**18th November 2020**

# **TATA ACARA PAPARAN PUBLIK TAHUNAN SECARA ELEKTRONIK** **PROCEDURE OF ANNUAL E-PUBLIC EXPOSE**

**PT ASTRINDO NUSANTARA INFRASTRUKTUR TBK.**



**SELAMAT DATANG DALAM PAPARAN PUBLIK**  
**WELCOME TO THE PUBLIC EXPOSE**

**PT ASTRINDO NUSANTARA INFRASTRUKTUR TBK.**





# **AGENDA PAPARAN PUBLIK PUBLIC EXPOSE AGENDA**

- 1. PROFIL PERUSAHAAN  
COMPANY PROFILE**
- 2. KINERJA OPERASIONAL  
OPERATIONAL PERFORMANCE**
- 3. KINERJA KEUANGAN  
FINANCIAL PERFORMANCE**
- 4. RENCANA PENGEMBANGAN  
DEVELOPMENT PLAN**



# PROFIL PERSEROAN COMPANY PROFILE



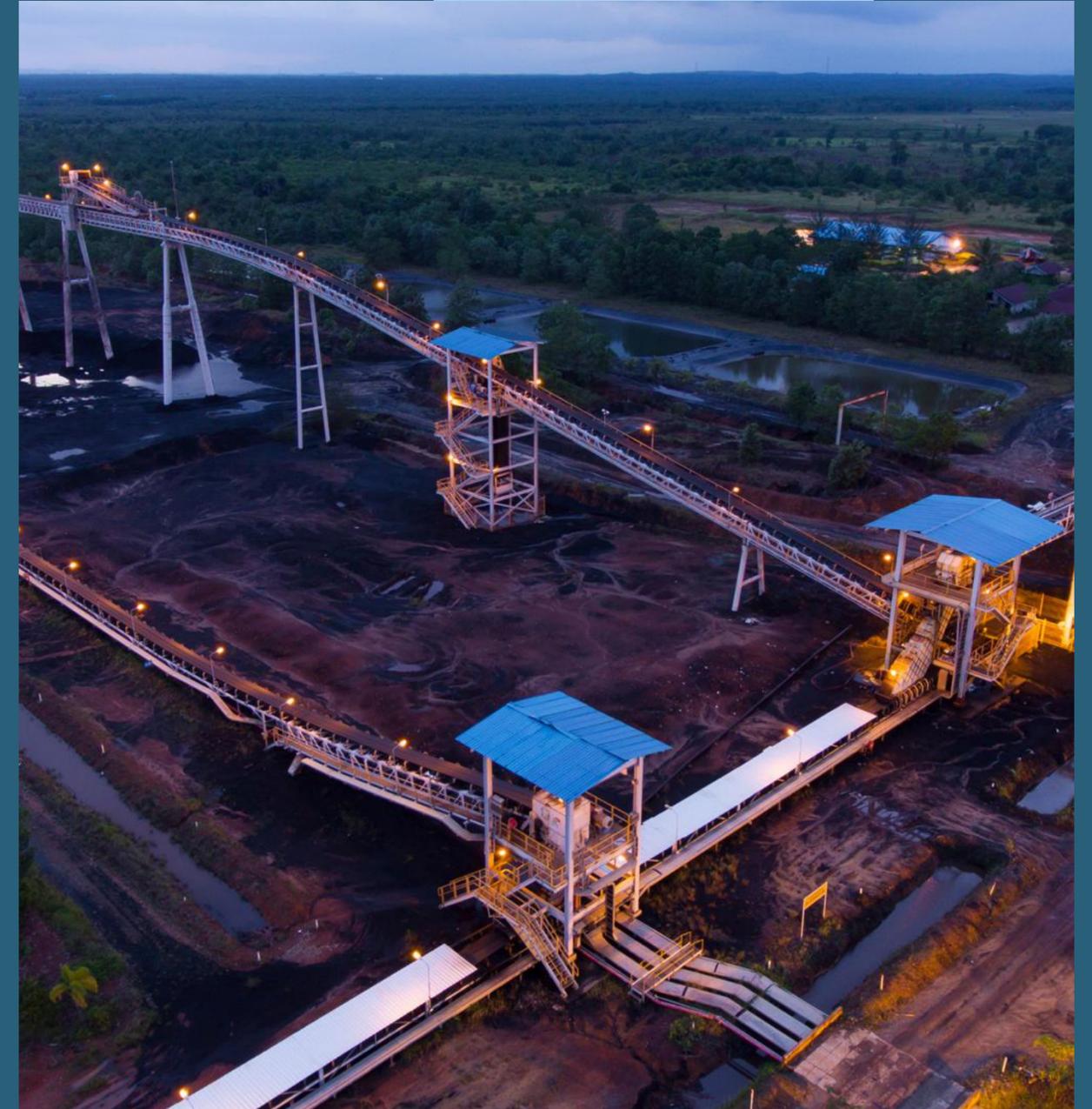
## **MISI & VISI PERSEROAN** **OUR MISSION & VISION**

**Perseroan berfokus pada industri infrastruktur energi terintegrasi dengan tingkat hasil pengembalian yang tinggi dan beroperasi pada aset-aset infrastruktur pertambangan melalui anak usahanya.**

**The Company is focused on high-yield integrated energy infrastructure assets and operates mining infrastructure assets through its subsidiaries.**

# FONDASI UTAMA PERSEROAN OUR KEY STRENGTHS

1. INVESTOR-SENTRIS  
INVESTOR CENTRIC
2. KEAHLIAN INDUSTRI  
INDUSTRY EXPERTS
3. MEMILIKI POSISI UNGGUL  
POSITIONED FOR SUCCESS
4. KEPEDULIAN PERSEROAN  
CORPORATE CARE



# DEWAN KOMISARIS / BOARD OF COMMISSIONERS



**Wibowo Suseno Wirjawan**  
Komisaris Utama



**Winston Jusuf**  
Komisaris



**Hermawan Chandra**  
Komisaris Independen

# DIREKSI / BOARD OF DIRECTORS



**Ray Anthony Gerungan**  
Direktur Utama



**Michael Wong**  
Direktur



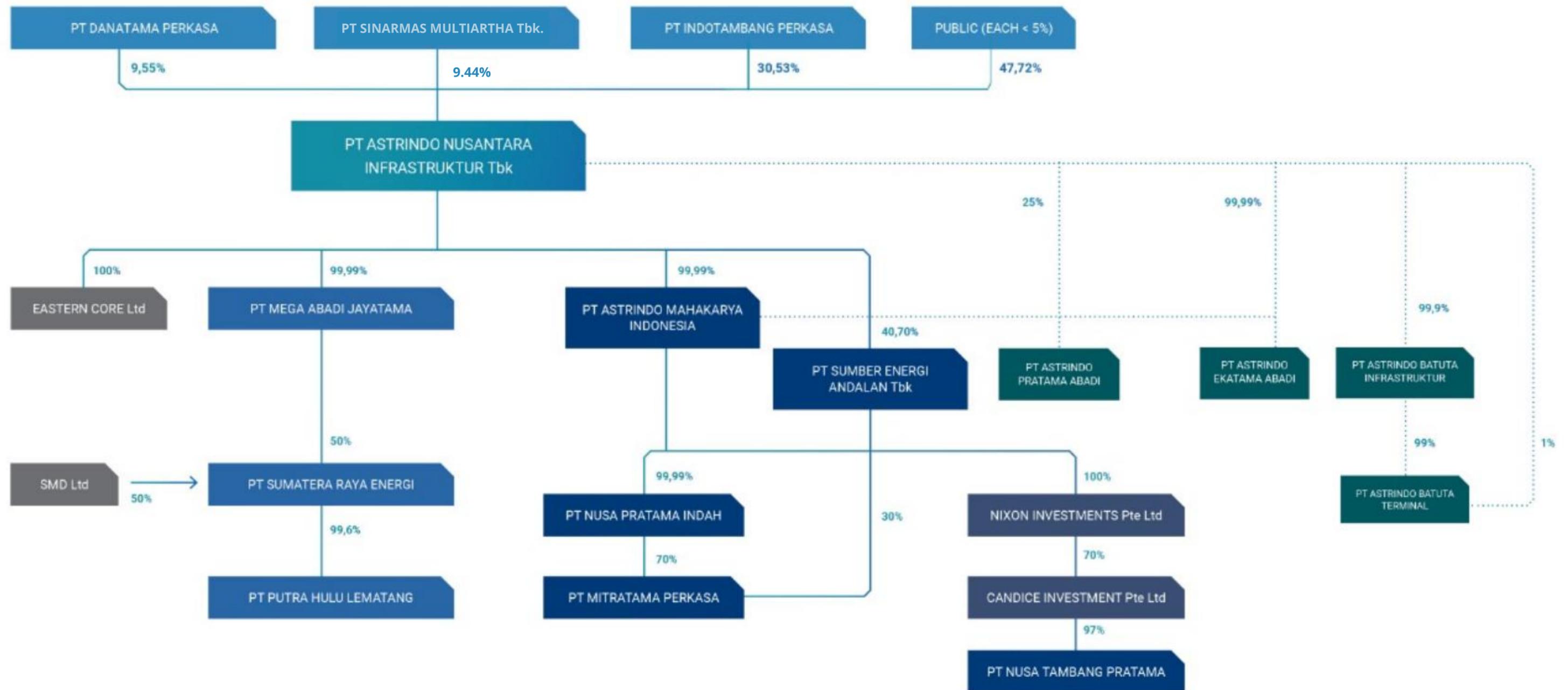
**Andreas Kastono Ahadi**  
Direktur



**Ferdy Yustianto**  
Direktur

# STRUKTUR PERSEROAN COMPANY STRUCTURE

\*As of 31st December 2019



**"ARUS KAS YANG HANDAL  
DAN BERKELANJUTAN"**

**"RELIABLE SUSTAINABLE  
CASHFLOW"**

**DIDUKUNG OLEH TIGA MESIN PERTUMBUHAN  
UTAMA. KETIGA KOMPONEN TERSEBUT  
ADALAH:  
BOOSTED BY A THREE PRONG GROWTH ENGINE.  
THE THREE COMPONENTS ARE:**

- Kontrak Jangka Panjang/ Long term contracts
- Pendapatan berulang yang stabil/ Recurring Stable incomes
- Efisiensi Operasional/ Operating Efficiency





# **TATA KELOLA PERUSAHAAN DAN TANGGUNG JAWAB SOSIAL** **GOOD CORPORATE GOVERNANCE AND CORPORATE SOCIAL** **RESPONSIBILITY**

**Misi kami untuk mengembangkan, memelihara, dan menumbuhkan aset – aset infrastruktur energi terintegrasi dengan hasil tinggi yang didasarkan pada tata kelola perusahaan yang baik dan tanggung jawab sosial perusahaan.**

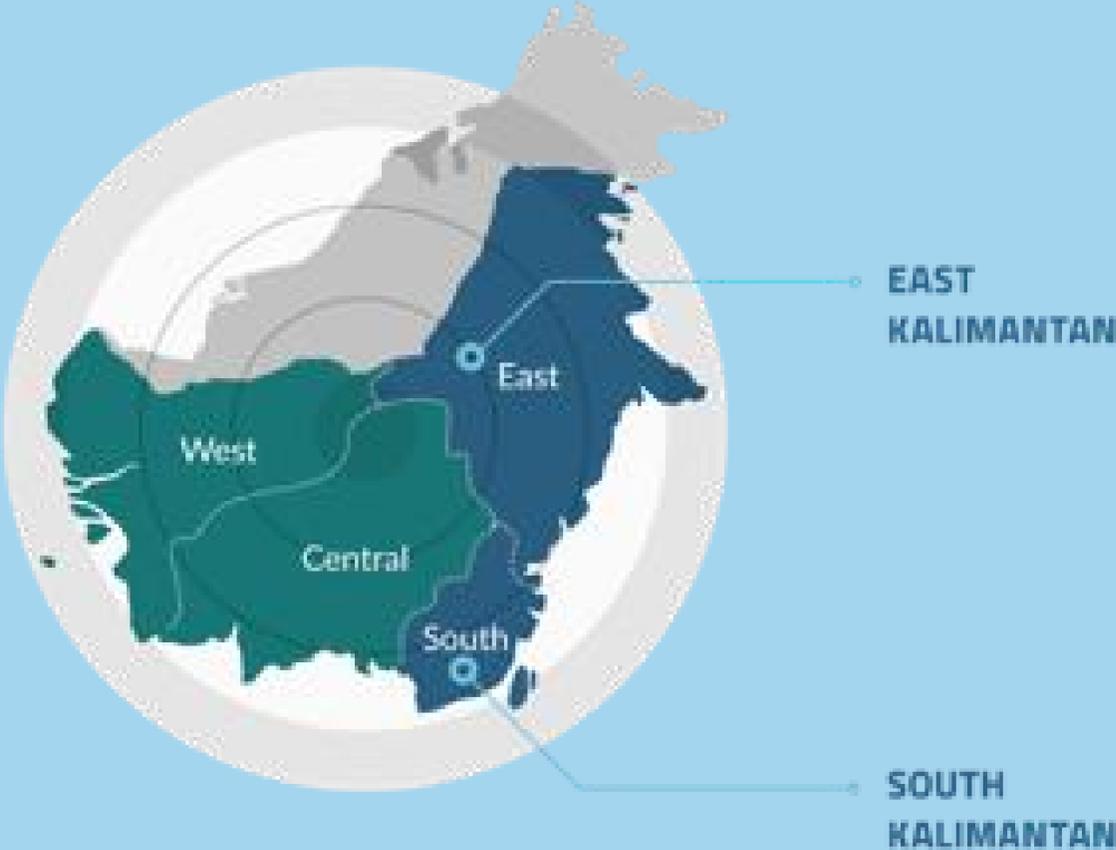
**Our mission of developing, maintaining, and growing high yield integrated energy infrastructure assets is grounded on a solid cornerstone of stringent corporate governance and impactful corporate social responsibility.**



# **KINERJA OPERASIONAL** **OPERATIONAL PERFORMANCE**

# WILAYAH OPERASIONAL OPERATIONAL AREAS

## KALIMANTAN



## SUMATRA



# KINERJA OPERASIONAL/ OPERATIONAL PERFORMANCE

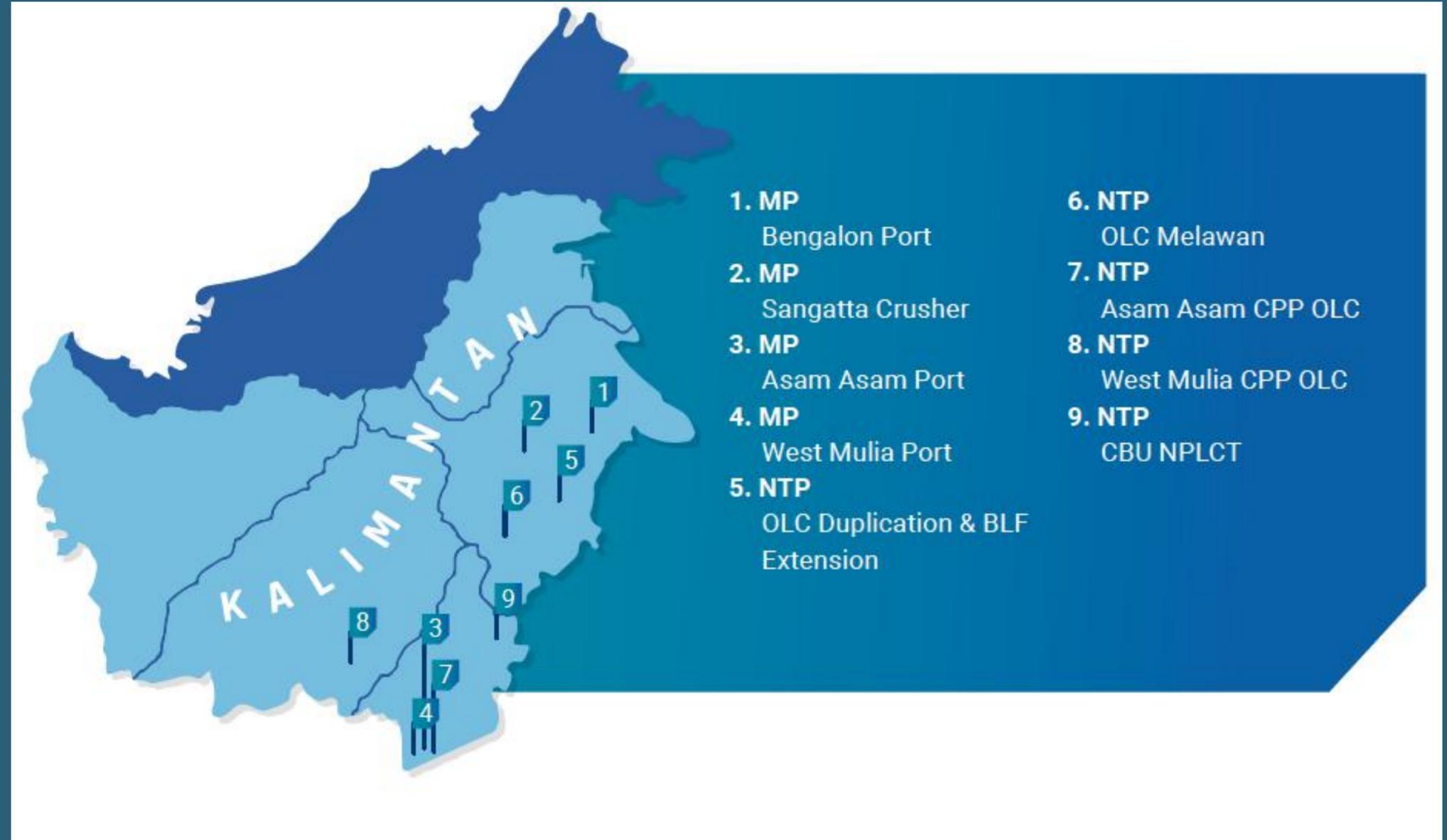
## AMI'S PORTFOLIO

AMI MENGOPERASIKAN 2 UNIT USAHA:

1. PT Mitratama Perkasa ("MP")
2. PT Nusa Tambang Pratama ("NTP").

MP (1 – 4) & NTP (5 – 9) memiliki infrastruktur untuk mendukung industri tambang (crusher, overland conveyor & port).

Klien Utama: PT Kaltim Prima Coal, PT ARUTMIN Indonesia.



# KINERJA OPERASIONAL/ OPERATIONAL PERFORMANCE

## PT MEGA ABADI JAYA

Beroperasi lewat anak usahanya, PT Putra Hulu Lematang yang fokus kepada:

1. River Barge Loading Port (100 Ha, 5 juta ton p.a.) di Kabupaten Banyuasin, Sumatera Selatan, dan

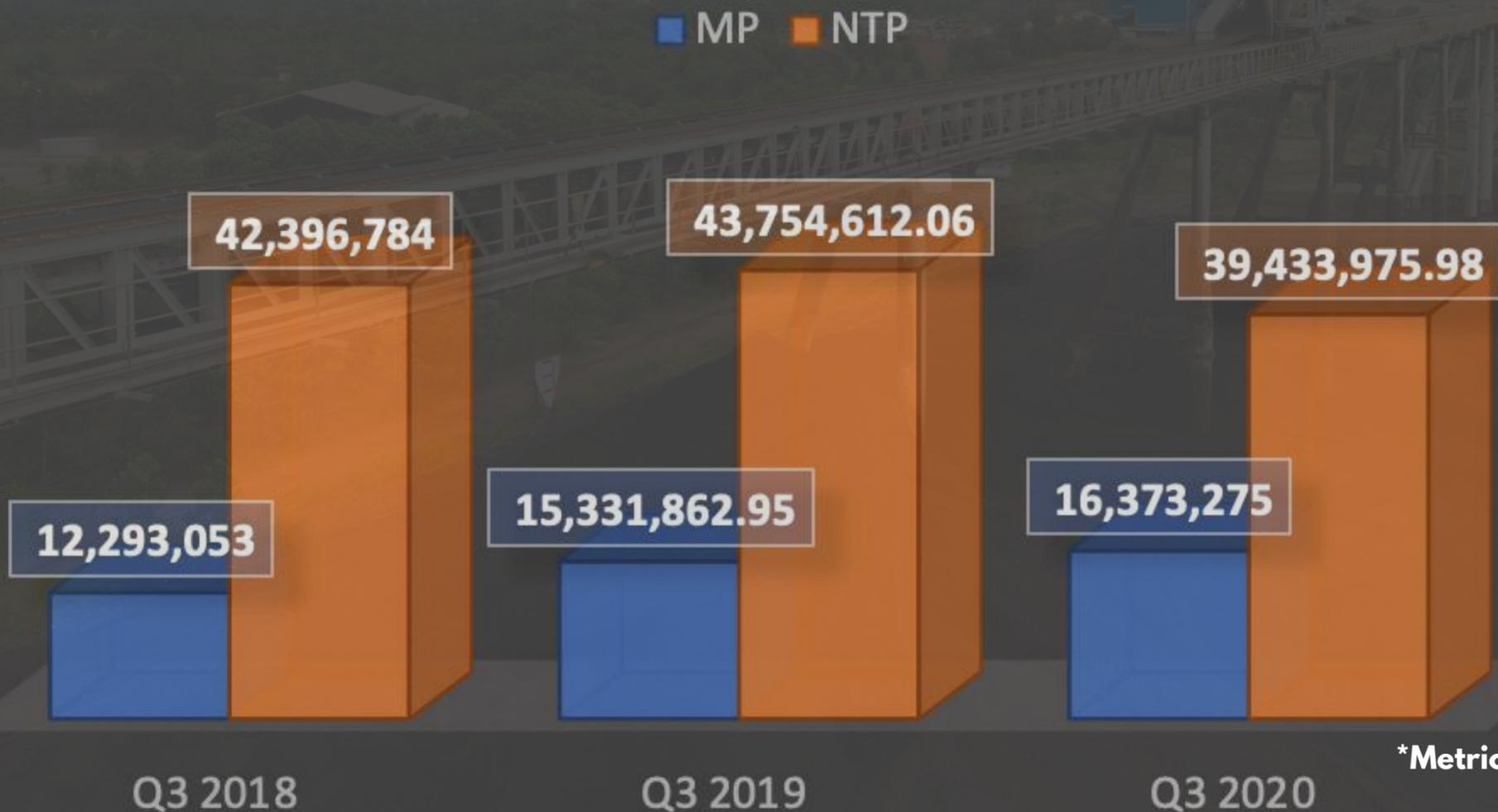
2. Tambang Batubara & Hauling Road (1,186 Ha, 58 juta ton cadangan batubara) di Kabupaten Lahat, Sumatera Selatan.



# Q3 OPERATIONAL HIGHLIGHTS

## PORT SERVICES & OVERLAND CONVEYORS

### PENANGANAN AKTUAL BATUBARA ACTUAL COAL HANDLING CAPACITY



# KENDALA - MITIGASI OPERASIONAL CONSTRAINTS - OPERATIONAL MITIGATION



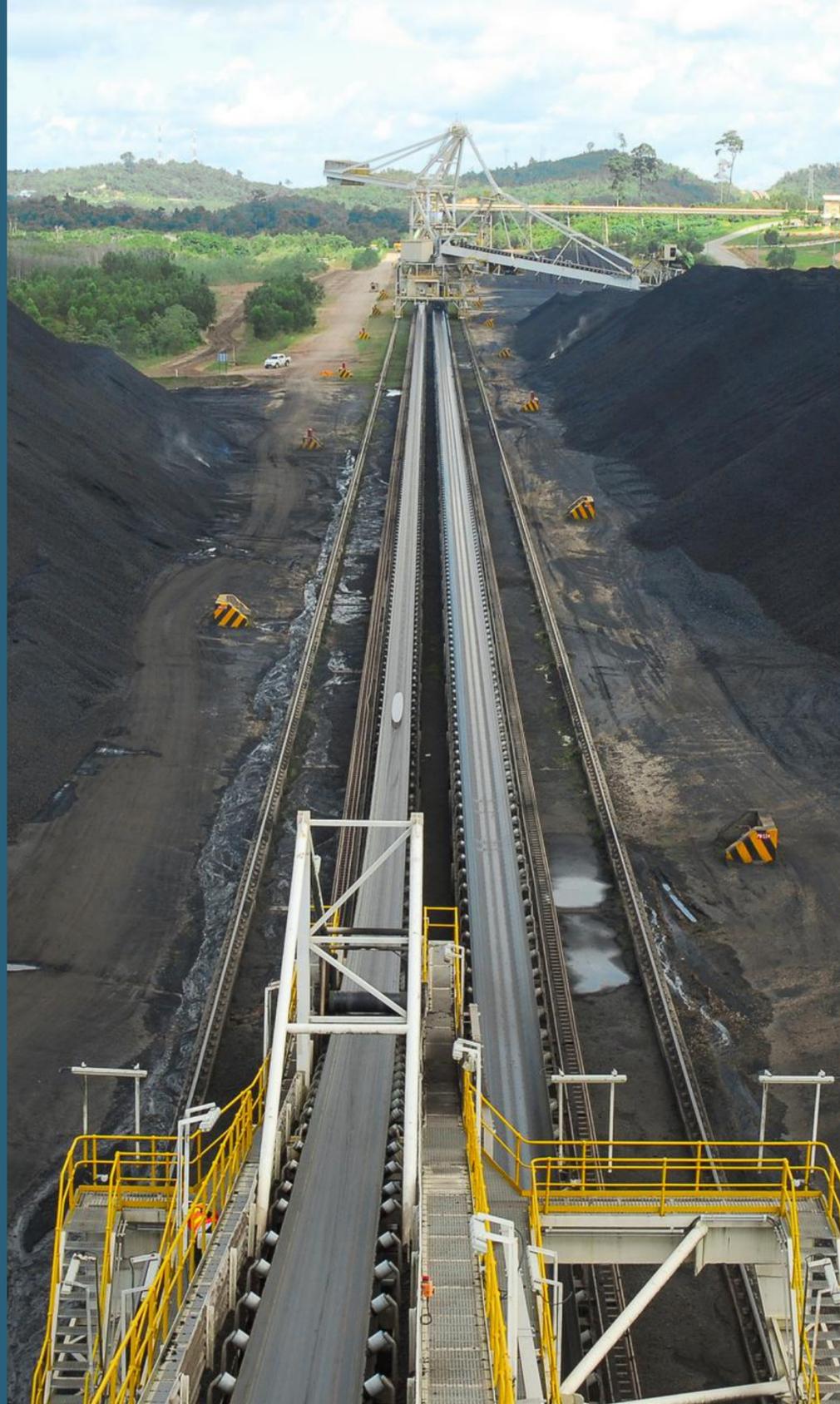
## KENDALA / CONSTRAINTS

- Dampak covid-19 / Covid-19 Effects
- Volatilitas Harga Batubara / Volatile Coal Price



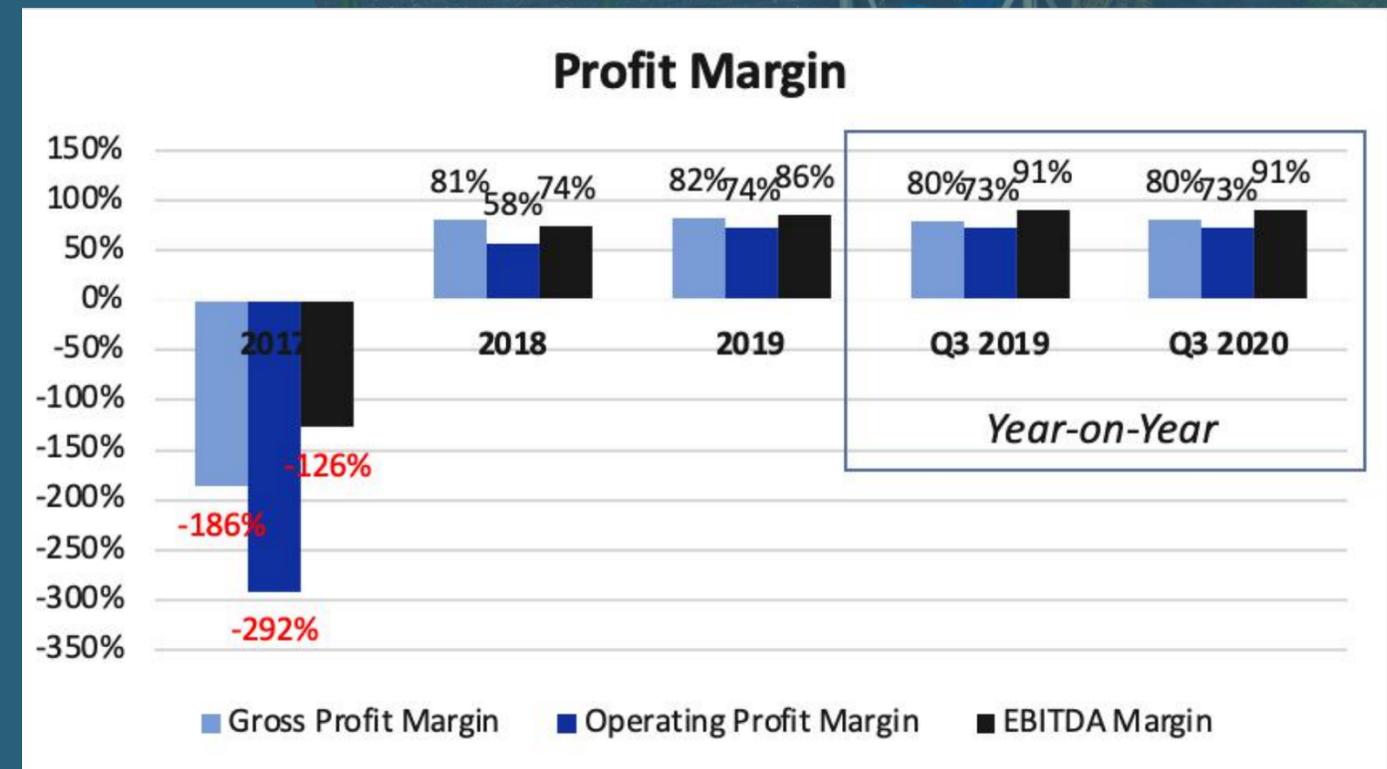
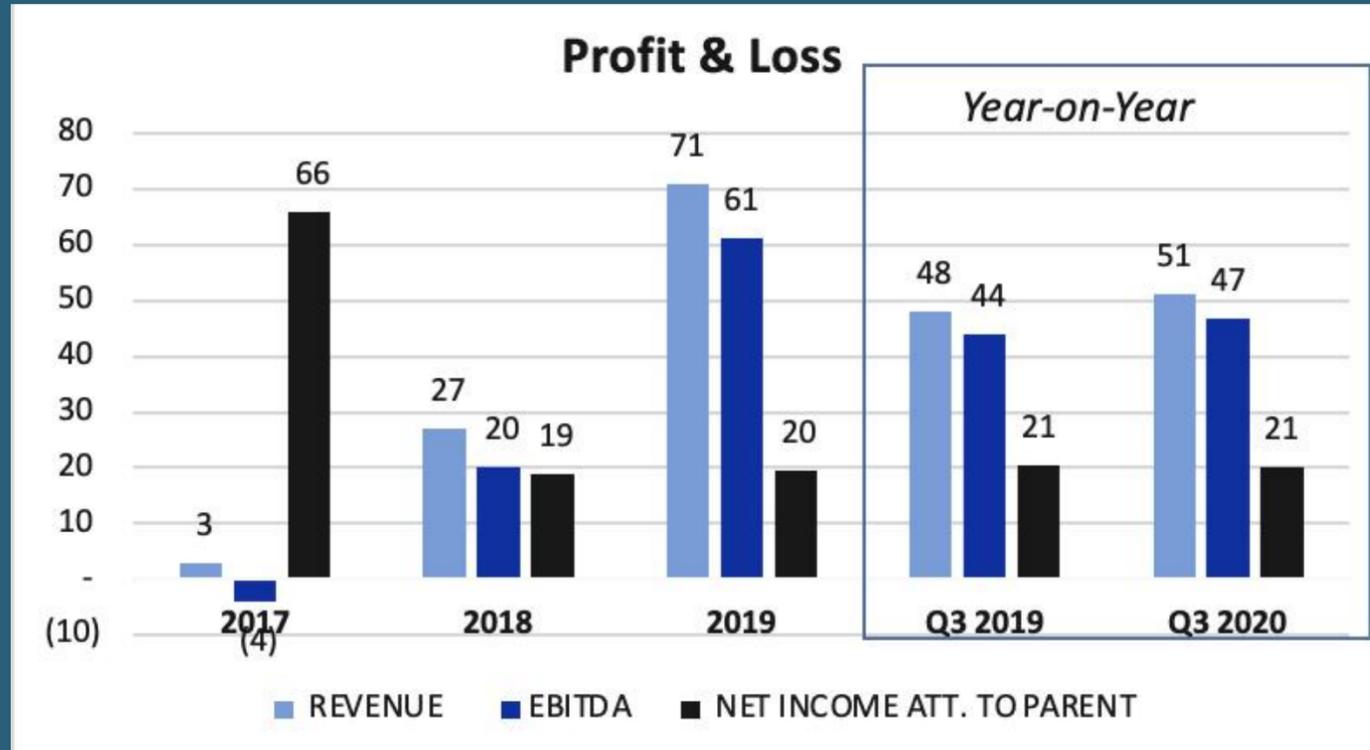
## MITIGASI / MITIGATION

- Protokol Kesehatan yang Ketat / Strict Health Protocols
- Diversifikasi ke infrastruktur non-batubara / Diversification to non-coal infrastructure

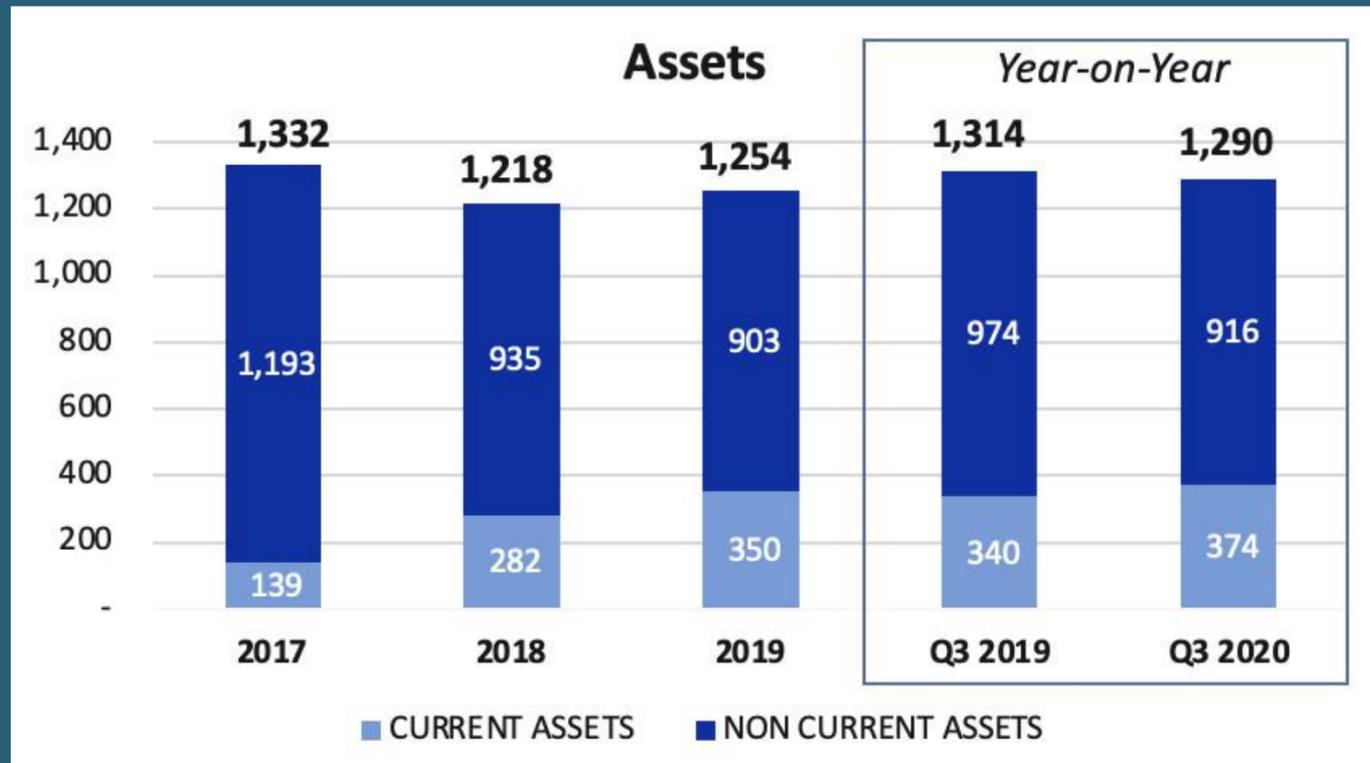


# KINERJA KEUANGAN FINANCIAL PERFORMANCE

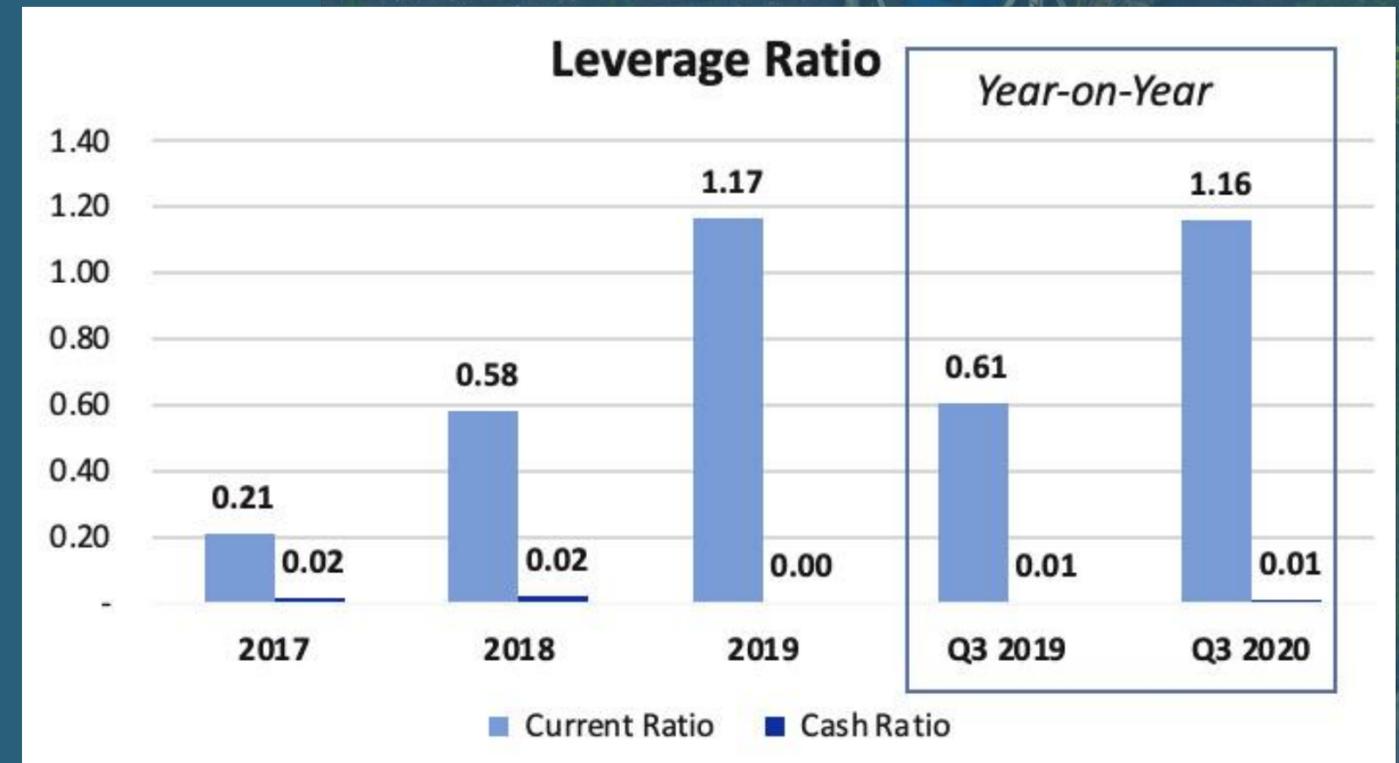
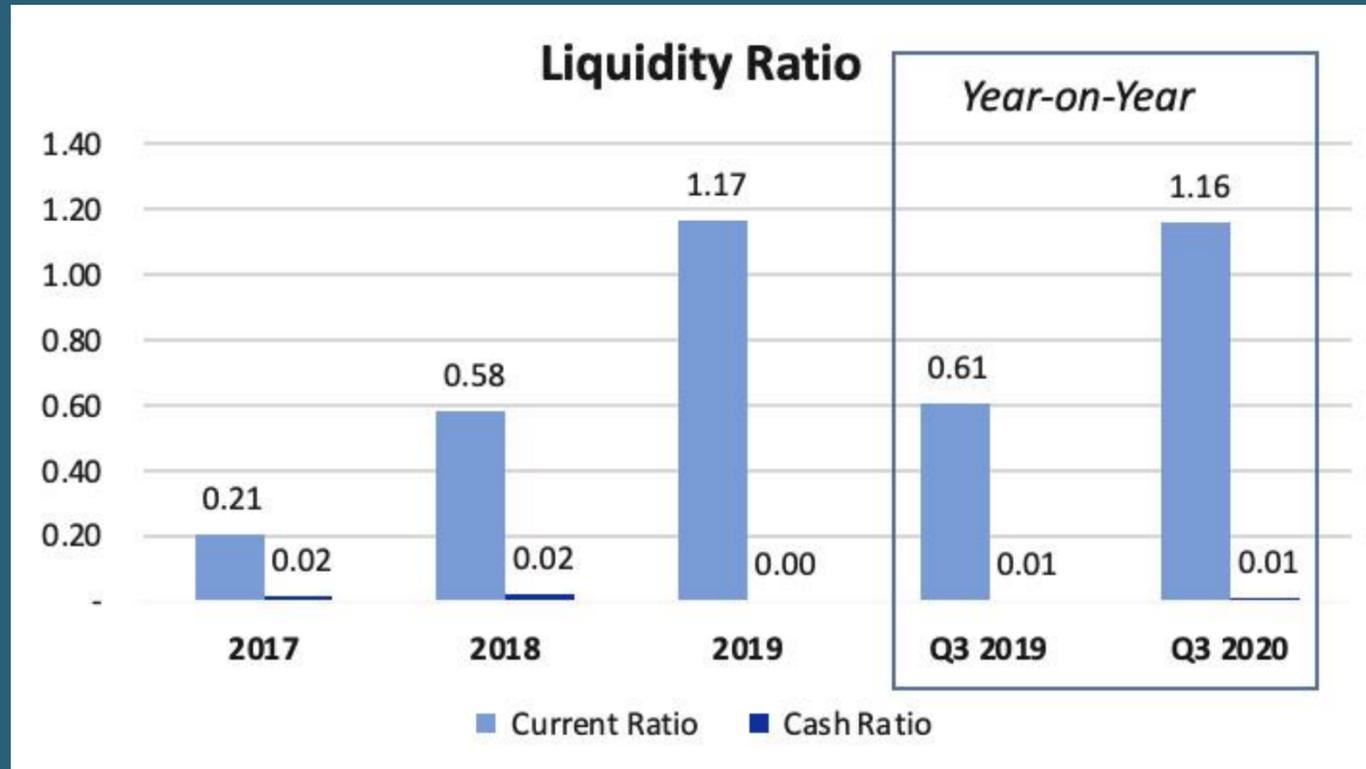
# KINERJA KEUANGAN / FINANCIAL PERFORMANCE



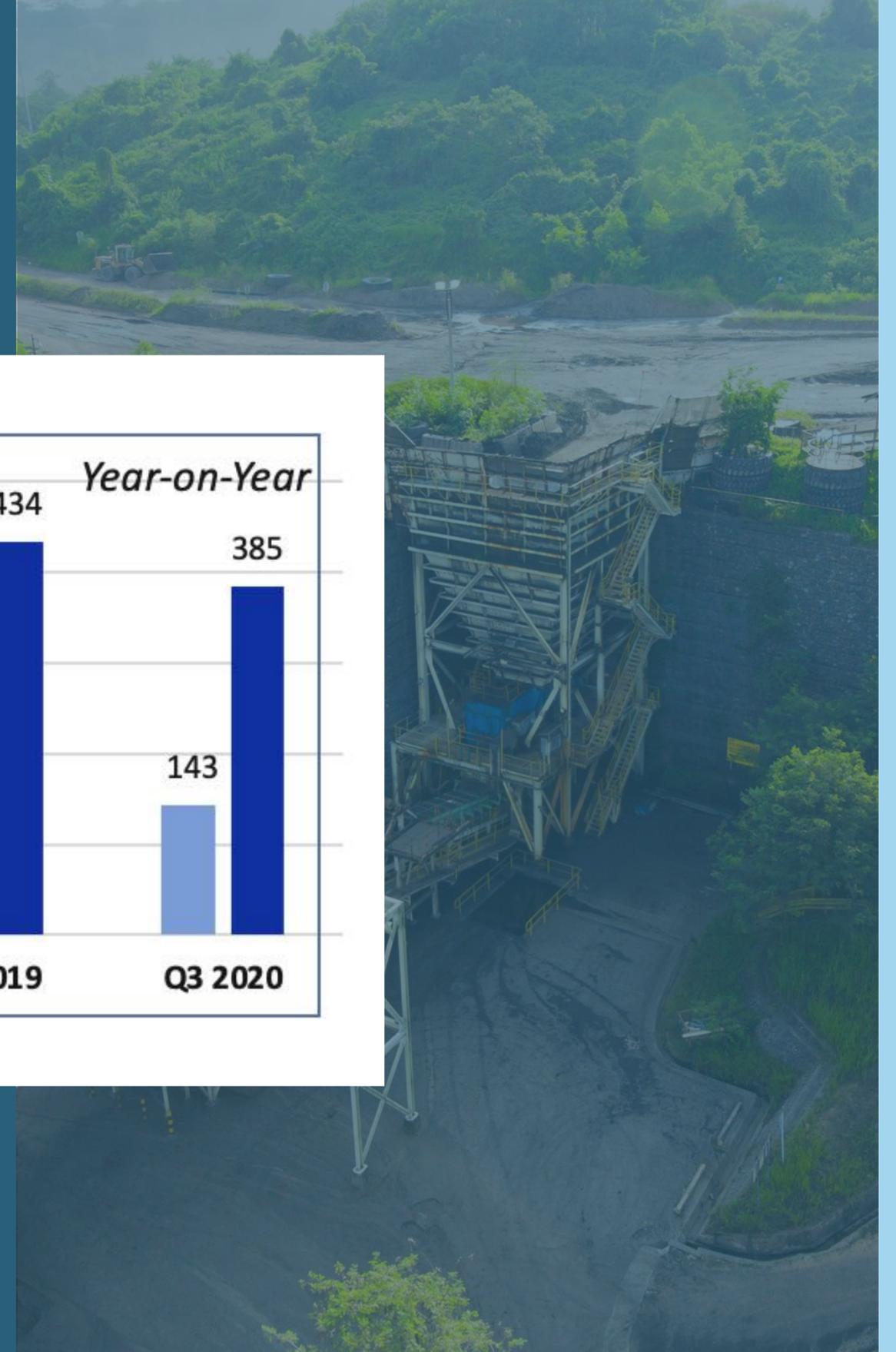
# KINERJA KEUANGAN / FINANCIAL PERFORMANCE



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# KINERJA KEUANGAN / FINANCIAL PERFORMANCE



# KENDALA - MITIGASI KEUANGAN CONSTRAINTS - FINANCIAL MITIGATION

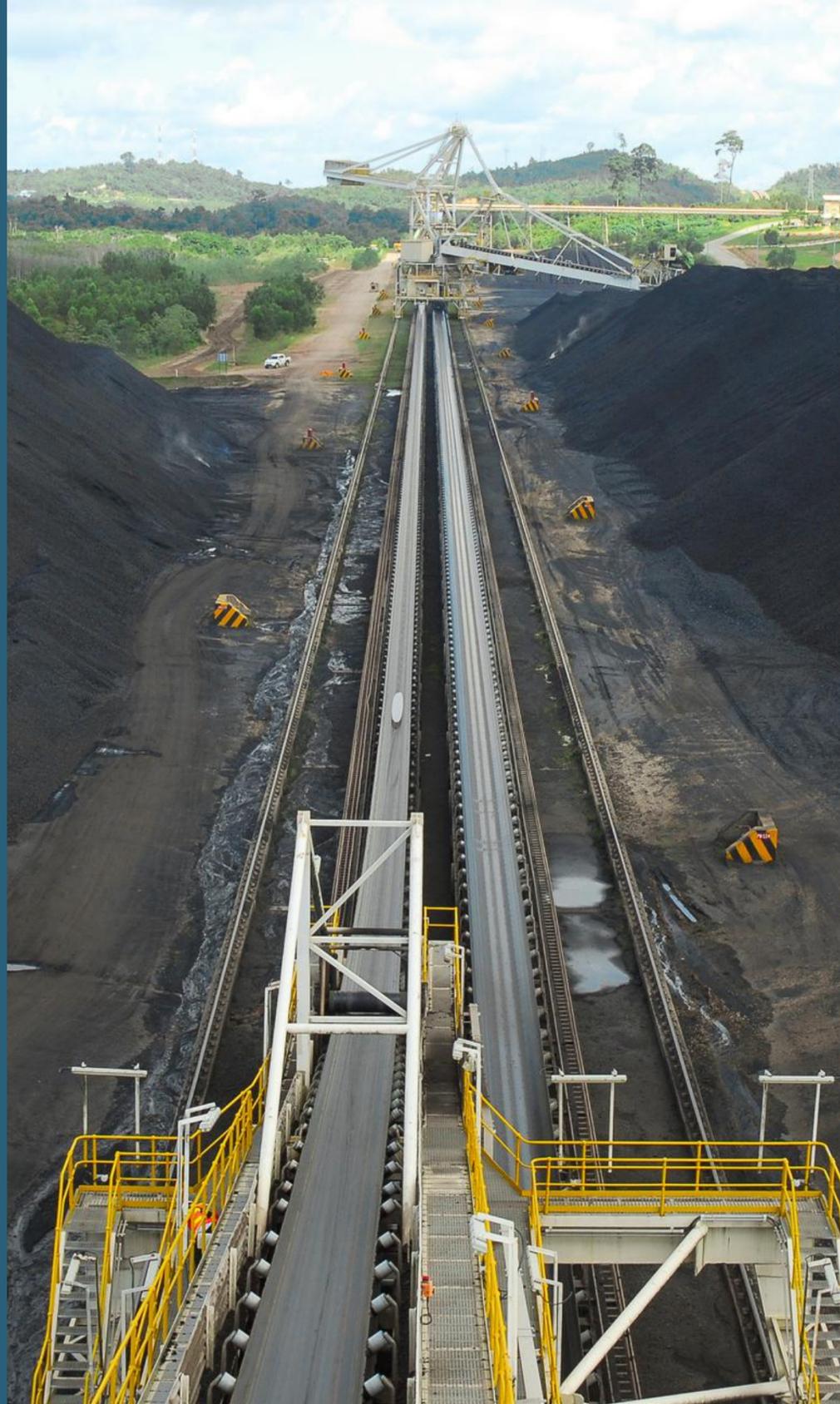


## KENDALA / CONSTRAINTS

- Akibat Covid-19, penggalangan dana baik domestik maupun internasional menjadi terbatas / Due to Covid-19, fundraising both domestically and internationally have become limited.

## MITIGASI / MITIGATION

- Melakukan efisiensi / Becoming more efficient
- Mencari peluang untuk mengurangi biaya pinjaman / Always looking for opportunities to decrease the cost of borrowing



# RENCANA PENGEMBANGAN DEVELOPMENT PLAN

# FOKUS AREA UNTUK PERTUMBUHAN DI MASA DEPAN

## FOCUS AREA FOR FUTURE GROWTH





# TANYA JAWAB / QUESTION AND ANSWER



**TERIMA KASIH**  
**THANK YOU**