



PAPARAN PUBLIK TAHUNAN SECARA ELEKTRONIK THE ANNUAL ELECTRONIC PUBLIC EXPOSE

PT ASTRINDO NUSANTARA INFRASTRUKTUR TBK
Jakarta, 18 November 2021

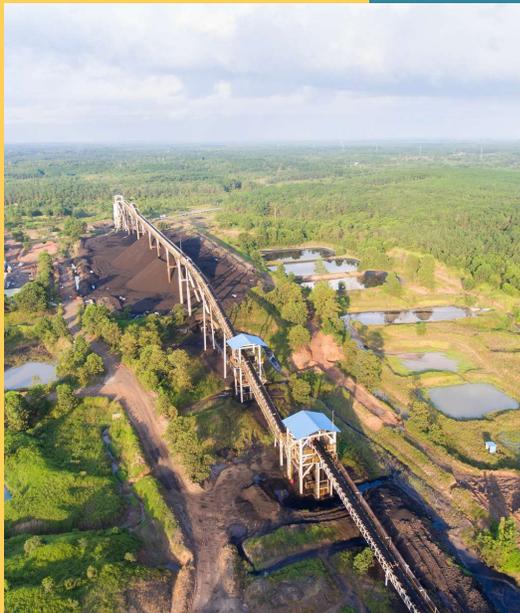
TATA TERTIB / CODE OF CONDUCT

1. **Bahan presentasi Paparan Publik Tahunan (“Public Expose”) dapat diunduh di situs web Bursa Efek Indonesia www.idx.co.id atau situs web Perseroan mulai tanggal 15 November 2021.**
The presentation materials for the Annual Public Expose (“Public Expose”) can be downloaded on the Indonesia Stock Exchange website www.idx.co.id or the Company's website starting on November 15, 2021.
2. **Gunakan earphone/headset/speaker agar suara terdengar dengan jelas.**
Use earphones/headsets/speakers so that the sound can be heard clearly.
3. **Pastikan jaringan internet yang digunakan memadai.**
Make sure the internet network used is adequate.
4. **Tanya jawab (Q&A) dapat dilakukan dengan cara :**
Questions and answers (Q&A) can be done by:
 - a) **Menuliskan pertanyaan melalui “chat box” yang akan dibacakan oleh Moderator dengan format [Nama_Instansi/Undangan/Media/investor_Pertanyaan]**
Write questions through the “chat box” which will be read out by the Moderator in the format [Name_Institution/Invitation/Media/investor_Question]
 - b) **Host akan melakukan “unmute”, kemudian setelah dipersilahkan oleh Moderator, penanya dapat mengajukan pertanyaan dengan menyebutkan nama dan nama Instansi/Undangan/Media/pemegang saham.**
The host will “unmute”, then after being allowed by the Moderator, the questioner can ask a question by mentioning the name and name of the agency/invitation/media/shareholders.
5. **Peserta diperkenankan mengambil foto secara virtual selama acara berlangsung.**
Participants are allowed to take virtual photos during the event.



SELAMAT DATANG DALAM PAPARAN PUBLIK TAHUNAN ELEKTRONIK
WELCOME TO THE ANNUAL ELECTRONIC PUBLIC EXPOSE

PT ASTRINDO NUSANTARA INFRASTRUKTUR TBK



AGENDA PAPARAN PUBLIK **PUBLIC EXPOSE AGENDA**

- 1. PROFIL PERUSAHAN**
COMPANY PROFILE
- 2. KINERJA OPERASIONAL**
OPERATIONAL PERFORMANCE
- 3. KINERJA KEUANGAN**
FINANCIAL PERFORMANCE
- 4. RENCANA PENGEMBANGAN**
DEVELOPMENT PLAN



PROFIL PERSEROAN COMPANY PROFILE

“

VISI & MISI PERSEROAN OUR VISION & MISSION

Perseroan berfokus pada industri infrastruktur energi terintegrasi dengan tingkat hasil pengembalian yang tinggi dan beroperasi pada aset-aset infrastruktur pertambangan melalui anak usahanya.

The Company is focused on high-yield integrated energy infrastructure assets and operates mining infrastructure assets through its subsidiaries.

FONDASI UTAMA PERSEROAN OUR KEY STRENGTHS

1. INVESTOR-SENTRIS
INVESTOR CENTRIC
2. KEAHLIAN INDUSTRI
INDUSTRY EXPERTS
3. MEMILIKI POSISI UNGGUL
POSITIONED FOR SUCCESS
4. KEPEDULIAN PERSEROAN
CORPORATE CARE



DEWAN KOMISARIS BOARD OF COMMISSIONERS



Wibowo Suseno Wirjawan
Komisaris Utama



Winston Jusuf
Komisaris



Hermawan Chandra
Komisaris Independent

DIREKSI BOARD OF DIRECTORS



Ray Anthony Gerungan
Direktur Utama



Michael Wong
Direktur



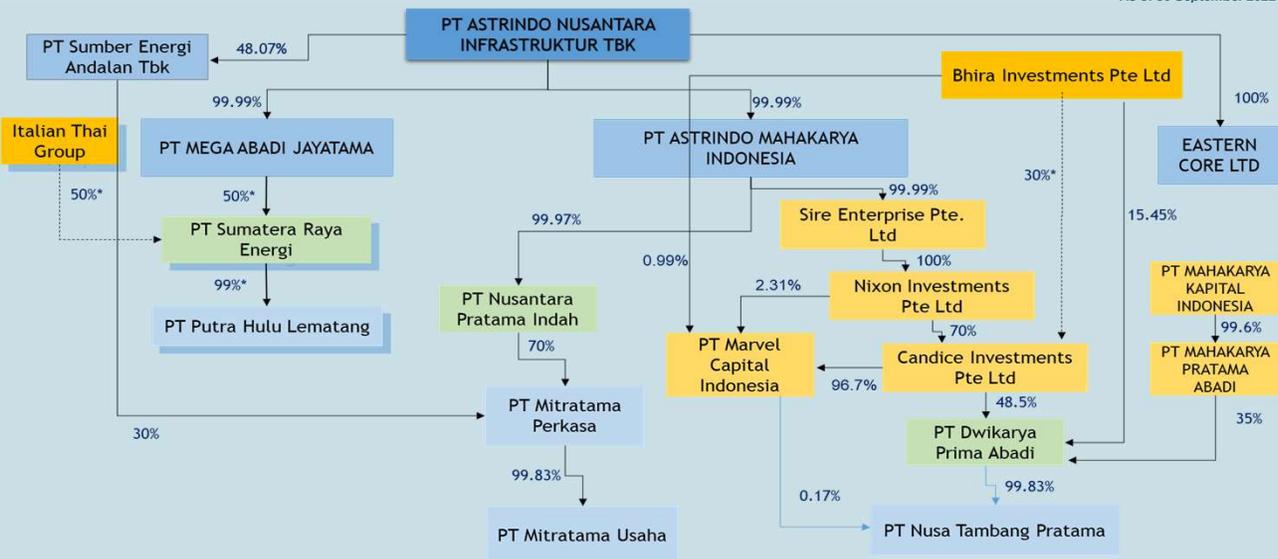
Ferdy Yustianto
Direktur



Andreas Kastono Ahadi
Direktur

STRUKTUR PERSEROAN COMPANY STRUCTURE

*Per 30 September 2021
As of 30 September 2021



* Effective ownership %

"ARUS KAS YANG HANDAL DAN BERKELANJUTAN" "RELIABLE SUSTAINABLE CASHFLOW"

**DIDUKUNG OLEH TIGA MESIN PERTUMBUHAN UTAMA, YAITU :
BOOSTED BY A THREE PRONG GROWTH ENGINE,
AS FOLLOWS :**

- Kontrak Jangka Panjang/ Long term contracts
- Pendapatan berulang yang stabil/ Recurring Stable incomes
- Efisiensi Operasional/ Operating Efficiency



TATA KELOLA PERUSAHAAN DAN TANGGUNG JAWAB SOSIAL GOOD CORPORATE GOVERNANCE AND CORPORATE SOCIAL RESPONSIBILITY

Sebagai perusahaan publik, kami berkomitmen untuk menjaga praktik tata kelola perusahaan yang kuat dan perilaku etis di seluruh organisasi, dengan fokus pada manajemen risiko disiplin dan mematuhi semua peraturan dan ketentuan yang berlaku. Kami percaya bahwa memperkuat praktik tata kelola perusahaan yang baik dan tanggung jawab sosial secara konsisten memungkinkan kami untuk menjunjung tinggi kepercayaan para pemangku kepentingan kami.

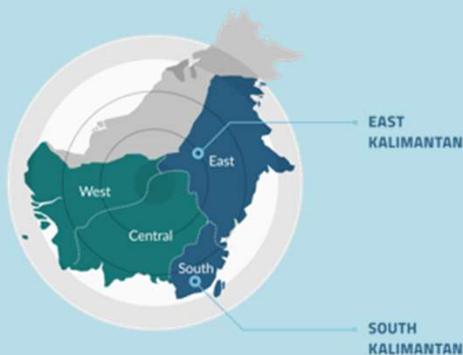
As a public listed company, we are committed to maintain strong corporate governance practices and ethical behaviour throughout the organization, focusing on disciplined risk management and complying with all prevailing rules and regulations. We believe that consistently strengthening our good corporate governance and corporate social responsibility practices enables us to uphold the trust of our stakeholders.



KINERJA OPERASIONAL OPERATIONAL PERFORMANCE

WILAYAH OPERASIONAL OPERATIONAL AREAS

KALIMANTAN



SUMATRA



KINERJA OPERASIONAL/ OPERATIONAL PERFORMANCE

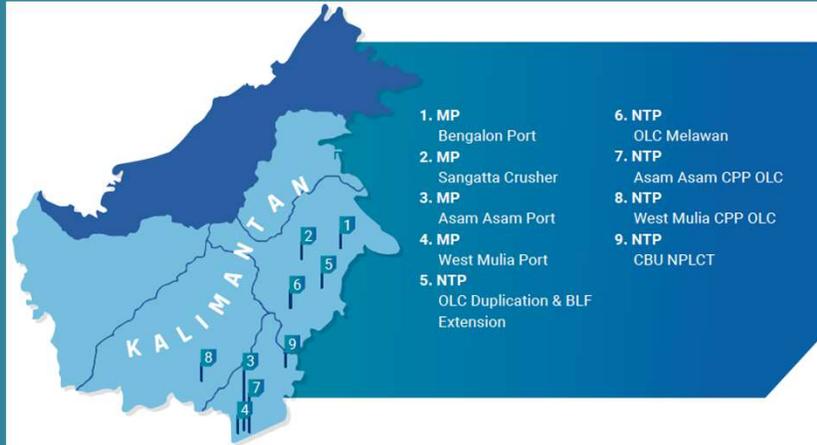
PT ASTRINDO MAHAKARYA INDONESIA (“AMI”)

AMI MENGOPERASIKAN 2 UNIT USAHA:

1. PT Mitratama Perkasa (“MP”)
2. PT Nusa Tambang Pratama (“NTP”).

MP (1 – 4) & NTP (5 – 9) memiliki infrastruktur untuk mendukung industri tambang (crusher, overland conveyor & port).

Klien Utama: PT Kaltim Prima Coal, PT Arutmin Indonesia.



KINERJA OPERASIONAL/ OPERATIONAL PERFORMANCE

PT MEGA ABADI JAYATAMA

Beroperasi lewat anak usahanya, PT Putra Hulu Lematang yang fokus kepada:

1. River Barge Loading Port (100 Ha, 5 juta ton p.a.) di Kabupaten Banyuasin, Sumatera Selatan.
2. Tambang Batubara & Hauling Road (1,186 Ha, 58 juta ton cadangan batubara) di Kabupaten Lahat, Sumatera Selatan.



KENDALA - MITIGASI OPERASIONAL CONSTRAINTS - OPERATIONAL MITIGATION



KENDALA / CONSTRAINTS

- Dampak covid-19 / Covid-19 Effects
- Perubahan cuaca / Climate changed



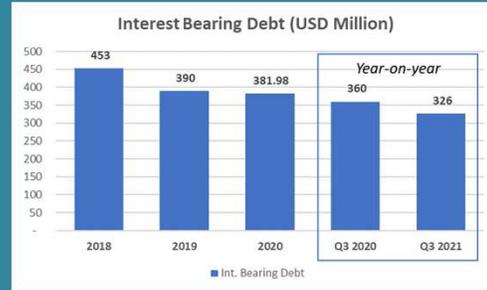
MITIGASI / MITIGATION

- Protokol Kesehatan yang Ketat / Strict Health Protocols
- Diversifikasi ke infrastruktur non-batubara / Diversification to non-coal infrastructure

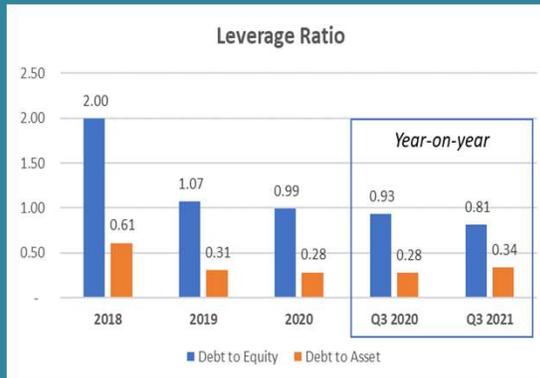
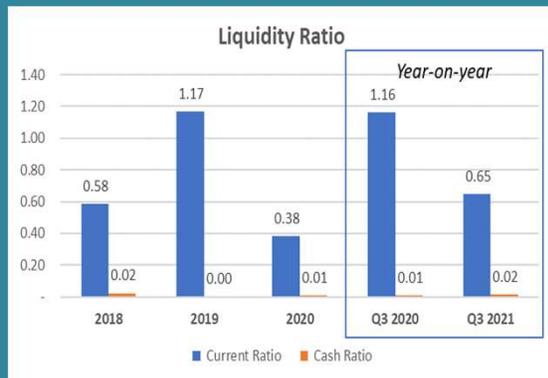


KINERJA KEUANGAN FINANCIAL PERFORMANCE

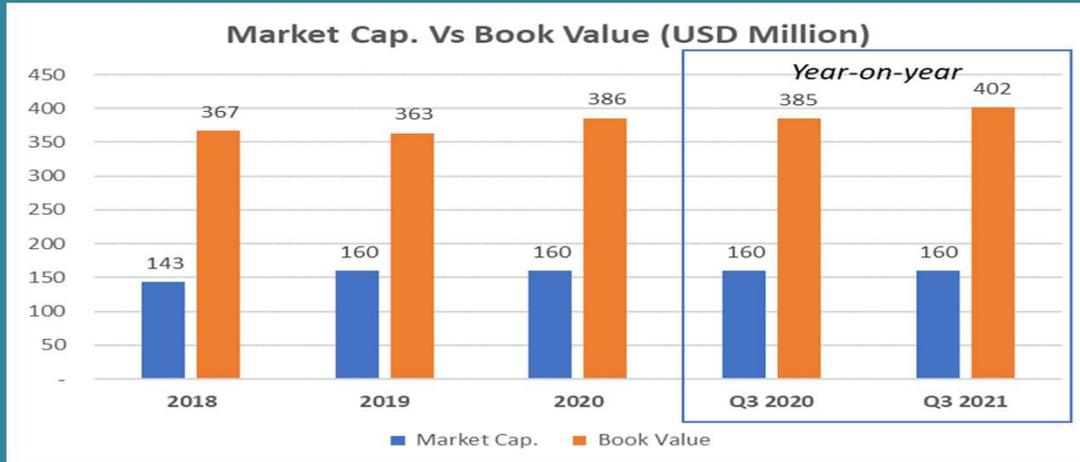
KINERJA KEUANGAN / FINANCIAL PERFORMANCE



KINERJA KEUANGAN / FINANCIAL PERFORMANCE



KINERJA KEUANGAN / FINANCIAL PERFORMANCE



KENDALA - MITIGASI KEUANGAN CONSTRAINTS - FINANCIAL MITIGATION



KENDALA / CONSTRAINTS

- Akibat Covid19, penggalangan dana baik domestik maupun internasional menjadi terbatas / Due to Covid19, fundraising domestic and international have become limited



MITIGASI / MITIGATION

- Melakukan efisiensi / Becoming more efficient
- Mencari peluang untuk mengurangi biaya pinjaman / Looking for opportunities to reduce the cost of borrowing



RENCANA PENGEMBANGAN DEVELOPMENT PLAN

FOKUS AREA UNTUK PERTUMBUHAN DI MASA DEPAN FOCUS AREAS FOR FUTURE GROWTH



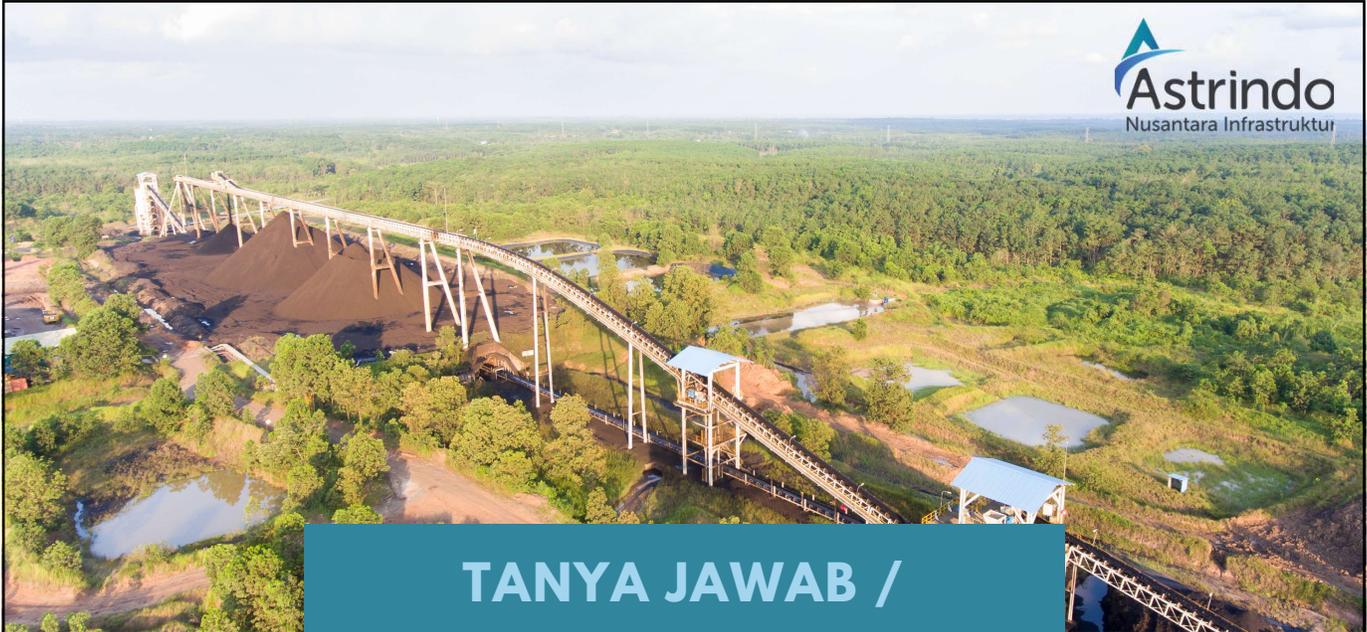
***ENERGY TRANSPORT
& LOGISTICS***



PORT SERVICES



***OTHER
INFRASTRUCTURE***



**TANYA JAWAB /
QUESTION AND ANSWER**



**TERIMA KASIH
THANK YOU**