

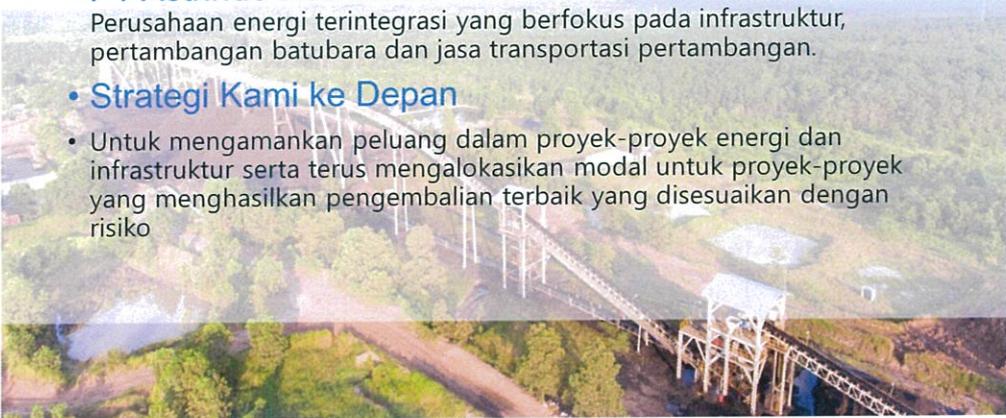


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Perusahaan Kami

- **PT Astrindo Nusantara Infrastruktur Tbk**
Perusahaan energi terintegrasi yang berfokus pada infrastruktur, pertambangan batubara dan jasa transportasi pertambangan.
- **Strategi Kami ke Depan**
 - Untuk mengamankan peluang dalam proyek-proyek energi dan infrastruktur serta terus mengalokasikan modal untuk proyek-proyek yang menghasilkan pengembalian terbaik yang disesuaikan dengan risiko



PT Astrindo Nusantara Infrastruktur Tbk



Pengurus Perseroan

Dewan Komisaris

Direksi

						
Achmad Widjaja <i>(President Commissioner)</i>	Hermawan Chandra <i>(Independent)</i>	Dandra Andi <i>(Independent)</i>	Ray Anthony Gerungan	Michael Wong	Ferdy Yustianto	Andreas Kastono Ahadi

PT Astrindo Nusantara Infrastruktur Tbk

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Astrindo
Nusantara Infrastruktur

Sejarah Kami

“Lebih dari satu dekade pengalaman di ruang infrastruktur energi.”

2007

- Established as PT Macau Oil Engineering & Technology.

2010 – 2011

- IPO and listed on IDX with ticker code BIPI.

2013 – 2017

- Change of name into PT Benakat Integra Tbk.

2018 – 2019

- Change of name into PT Astrindo Nusantara Infrastruktur Tbk.

2022 – 2023

- Acquired 100% shares of Nusantara Mining Ltd (previously PTT Mining Ltd) from PTT International Holdings Ltd

2009 – 2010

- Acquired 10.3% shares of PT Buana Listya Tama Tbk (“BULL”).

2010 – 2011

- Acquired 37.67% shares of PT Elnusa Tbk.

2011 – 2012

- Acquired PT Astrindo Mahakarya Indonesia (“AMI”).

2012 – 2013

- Consolidation of PT Mitratama Perkasa (“MP”) since July 2018.

2013 – 2014

- Divestment of PT Elnusa Tbk, PT Benakat Patina, PT Benakat Oil, and PT Indelberg Oil Indonesia.

2014 – 2015

- Divestment of BULL.

2015 – 2016

- Acquired 41.04% shares of PT Sumber Energi Andalan Tbk (“ITMA”).

2016 – 2017

- Acquired 100% shares of Nusantara Mining Ltd (previously PTT Mining Ltd) from PTT International Holdings Ltd

2017 – 2018

- Change of name into PT Astrindo Nusantara Infrastruktur Tbk.

2018 – 2019

- Change of name into PT Astrindo Nusantara Infrastruktur Tbk.

2019 – 2020

- Change of name into PT Astrindo Nusantara Infrastruktur Tbk.

2020 – 2021

- Change of name into PT Astrindo Nusantara Infrastruktur Tbk.

2021 – 2022

- Change of name into PT Astrindo Nusantara Infrastruktur Tbk.

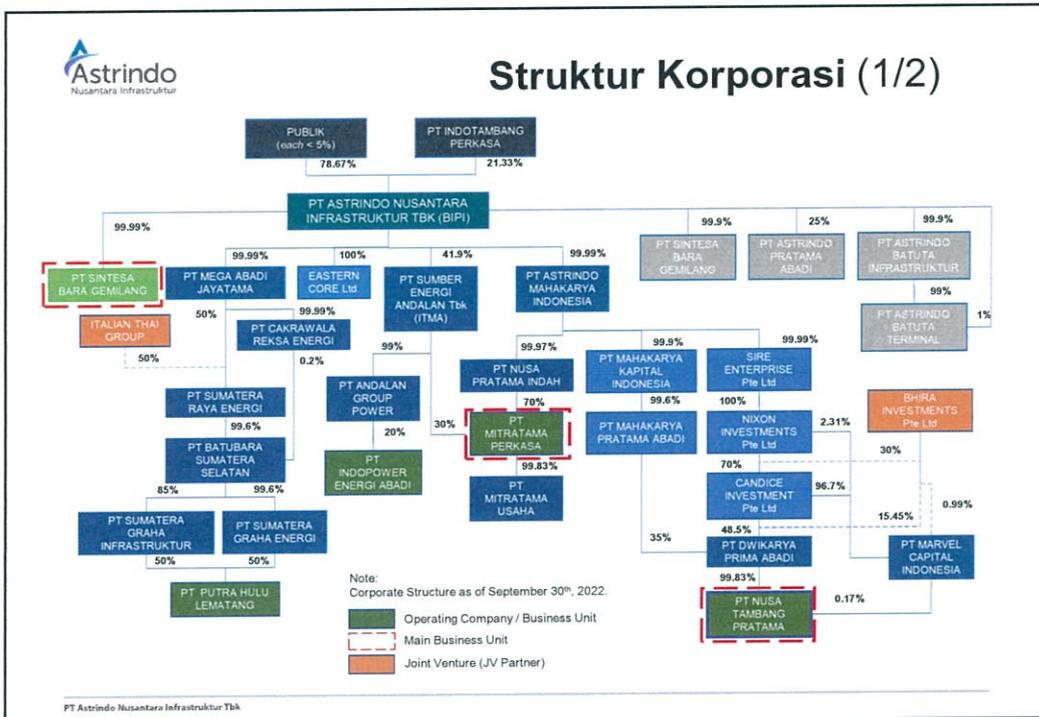
2022 – 2023

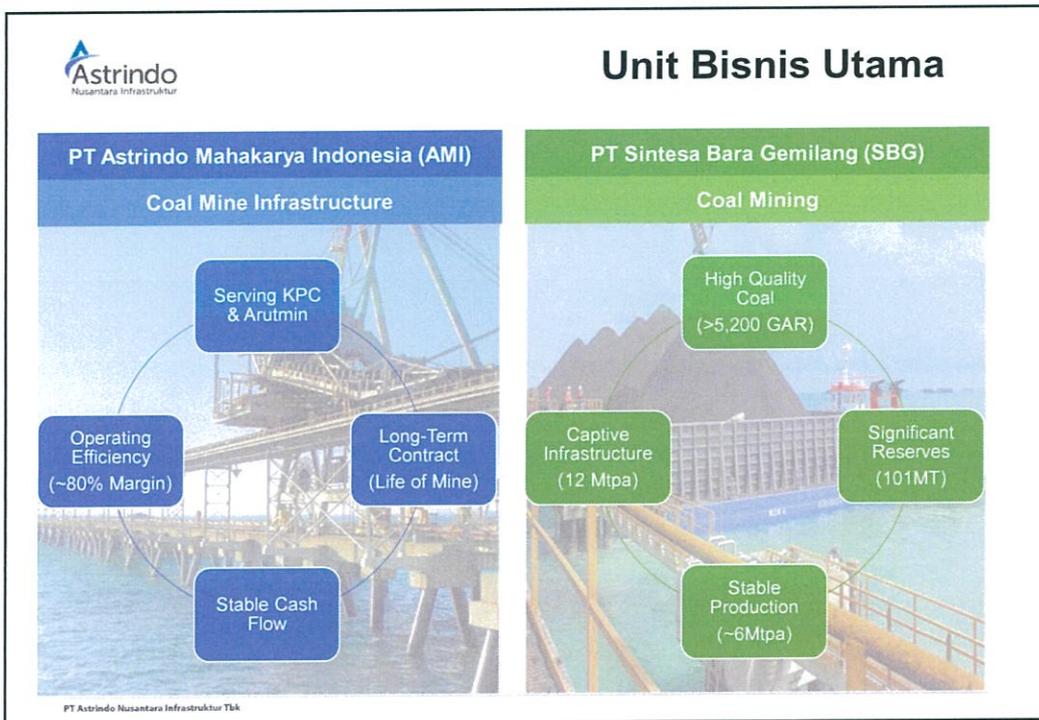
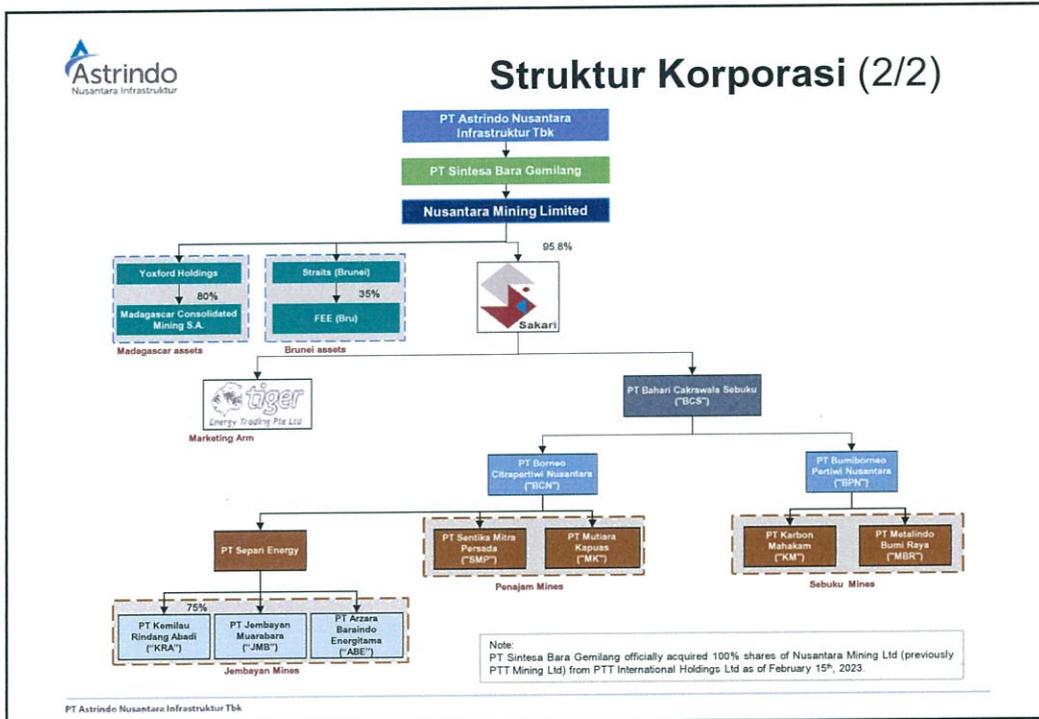
- Change of name into PT Astrindo Nusantara Infrastruktur Tbk.

2023 – 2024

- Change of name into PT Astrindo Nusantara Infrastruktur Tbk.

PT Astrindo Nusantara Infrastruktur Tbk







PT Astrindo Mahakarya Indonesia



<ol style="list-style-type: none"> 1. NTP Bengalon Port* 2. NTP Sangatta Crusher* 3. MP Asam Asam Port 4. MP West Mulia Port 5. NTP OLC Duplication & BLF Extension 	<ol style="list-style-type: none"> 6. NTP Melawan CPP & OLC 7. MP Asam Asam CPP & OLC* 8. MP West Mulia CPP & OLC* 9. MP CBU NPLCT*
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Note: *Assets swap in 2022

Layanan Pertambangan Terintegrasi

- PT Astrindo Mahakarya Indonesia (AMI) menjalankan dua perusahaan operasi: PT Mitratama Perkasa (MP) dan PT Nusa Tambang Pratama (NTP)
- MP dan NTP adalah pemilik aset infrastruktur pertambangan
- MP dan NTP memiliki kontrak sewa jangka panjang dengan PT Kaltim Prima Coal (KPC) dan PT Arutmin

PT Astrindo Nusantara Infrastruktur Tbk



Aset

PT Nusa Tambang Pratama

PT Mitratama Perkasa



Bengalon Port - KPC
Capacity 12 mn ton p.a.



Sangatta Crusher - KPC
Capacity 14 mn ton p.a.



Melawan CPP and Western OLC
Capacity 24 million ton per annum



OLC & TBC Terminal Duplication
Capacity 24 million ton per annum



Asam Asam Port - Arutmin
Capacity 12 million ton p.a.



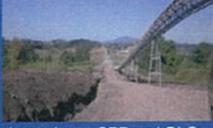
West Mulia Port - Arutmin
Capacity 12 million ton p.a.



West Mulia CPP and OLC
Capacity 12 million ton per annum



CBU N. Pulau Laut Coal Terminal
Capacity 6 million ton per annum



Asam Asam CPP and OLC
Capacity 12 million ton per annum

PT Astrindo Nusantara Infrastruktur Tbk

RF.



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PT Mega Abadi Jayatama

Coal Mining & Port Services

- PT Mega Abadi Jayatama menjalankan perusahaan operasinya PT Putra Hulu Lematang
- Pelabuhan ini terletak di Kabupaten Banyuasin dan tambang batubara di Kabupaten Lahat, Provinsi Sumatera Selatan.
- Pelabuhan : 100ha dan kapasitas yang diharapkan 5 juta ton per tahun.
- Tambang batubara : 1.186ha dengan perkiraan cadangan batubara sebesar 58 Mio MT.



PT Astrindo Nusantara Infrastruktur Tbk



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Aset SBG

"SBG melalui Nusantara Mining Ltd memiliki kepentingan di tambang batubara dan hak konsesi di Indonesia (melalui Sakari Resources Ltd – 3 lokasi), Madagaskar, dan Brunei."

Indonesia – Jembayan (Producing)

- Main operating mine that contributes 100% of Sakari's coal production in 2022
- Coal reserves of 71.2 MT & resource of 493.2 MT

Indonesia – Sebuku

- Comprises of Northern Leases and the Western Leases
- Coal reserves of 15.5 MT and resource of 898.2 MT

Indonesia – Penajam

- Located in same province as Jembayan
- Coal reserves of 14.5 MT and resource of 37.1 MT

Madagascar

- 80% stake in a JV which has exploration permits in coal assets in Madagascar
- Coal reserves of 47.1 MT and resource of 331.5 MT

Brunei

- 35% interest in a JV

"Current Revenue Generator"

Location



Note:
Coal reserves and resource are based on latest JORC Report and production data.

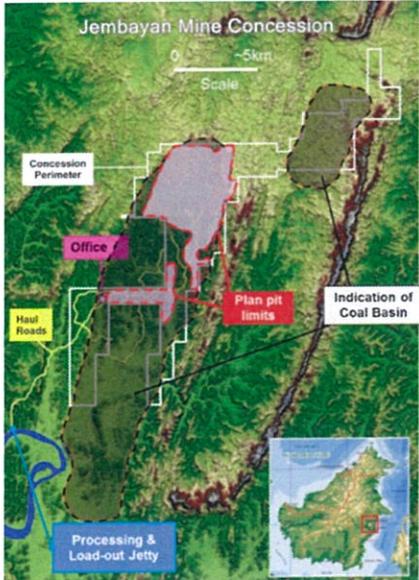
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Jembayan



Mine Concession

- Jembayan mine covers an area of over 12,000 hectares in East Kalimantan, some 150 kilometres inland.

Coal Quality

- CV 5,200 – 5,700 kcal/kg (GAR)
- TM 18.5%
- Ash 6.2%
- Sulphur 0.6%

Production

- Since the mine was acquired by Sakari in December 2007, Production grew from 4 million tonnes to nearly 10 million tonnes.

Resource & Reserve

- Resource has grown from about 50 million tonnes (non-JORC) to 604 million tonnes (JORC) and reserves have grown to 142 million tonnes (JORC “Marketable” category).

Strategic Location & Captive Infra

- The mine which is multi-pit, has its own barging port, reached by a 26-kilometer road, from where product is barged some 70 nautical miles down the Mahakam river for loading at sea.

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Penajam

Location

Kalimantan,
Indonesia



Mine Concession

- Penajam is a green field mine that covers ~1,300 Ha spread across 2 tenements, located in the same province as Jembayan, which was acquired by Sakari in 2019.

Coal Quality

- CV 3,924 – 4,491 kcal/kg (GAR)
- Total Moisture <35%
- Ash 4 – 6%
- Sulphur 0.5 – 0.8%

Target Production

- Penajam is expected to commence production in 2024 and gradually ramp up to ~2 Mtpa.

Infrastructure Development

- As a green field mine, Penajam will require basic infrastructure development including haul road, coal handling, jetty facilities, etc in order to commence production.

Potential Expansion

- There are potential expansion through M&A with adjacent tenements in the area

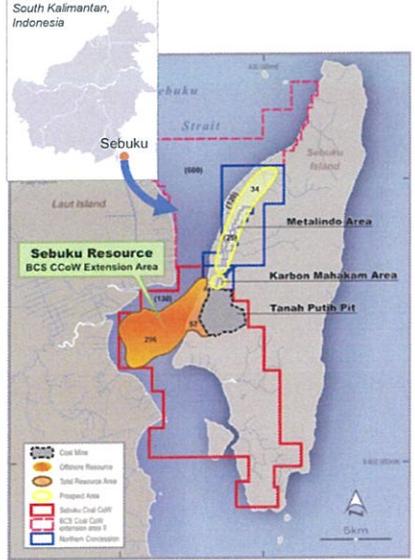
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Sebuku



Mine Concession

- Sebuku mine covers an area of over 18,000 hectares on the west portion of Sebuku Island, South Kalimantan, extending to a shallow sea water basin between Sebuku and the larger neighboring island called Laut Island.

Coal Quality

- CV 4,840 kcal/kg (GAR)
- Total Moisture 15.7%
- Ash 20.7%
- Sulphur 1.5%

Low Cash Cost

- Sakari has very low strip ratio, averaging about 5:1, short haul and barging distances to reach loading point at sea.

Historical Production

- Sakari has been mining high quality coal since 1997 up to ~3 Million tonnes annually.

Strategic Location & Captive Infra

- Sebuku has existing mine infrastructure including haul road, coal handling, and jetty facilities with capacity of up to 3 Mtpa.

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KINERJA KEUANGAN/ FINANCIAL HIGHLIGHTS

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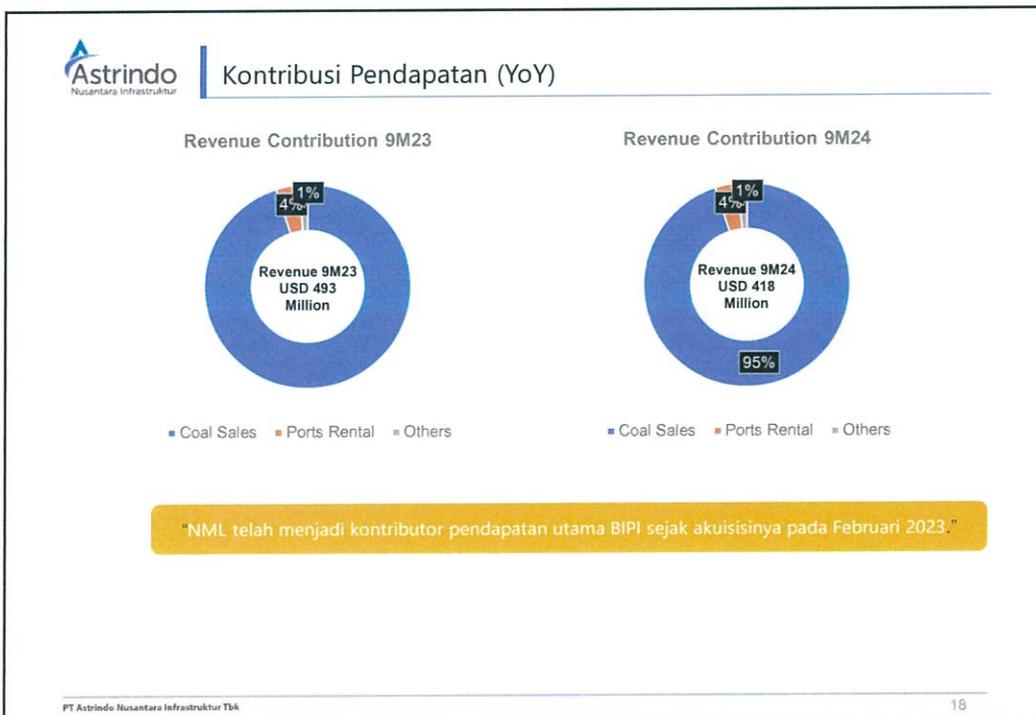
Unit Bisnis Utama – Konsolidasi NML

Profit & Loss (in US\$ Million)	BIPI 9M2024	NML 9M2024
Revenue	418	397
Expenses	(398)	(360)
Profit before Tax	20	37
Income Tax	(16)	(13)
Net Profit	4	24

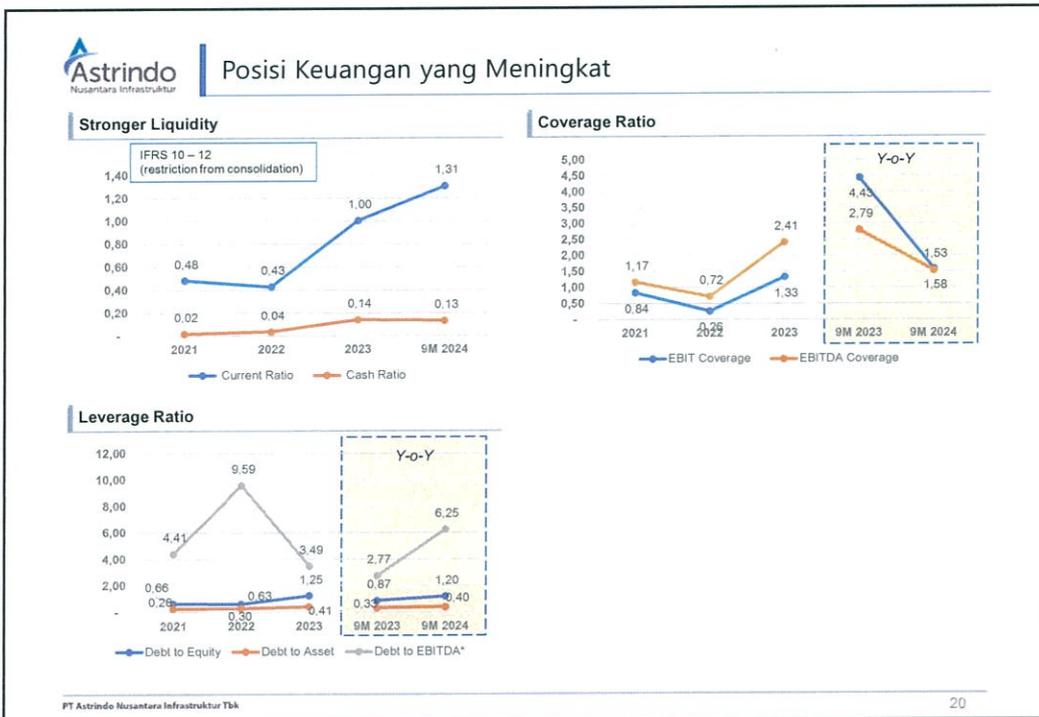
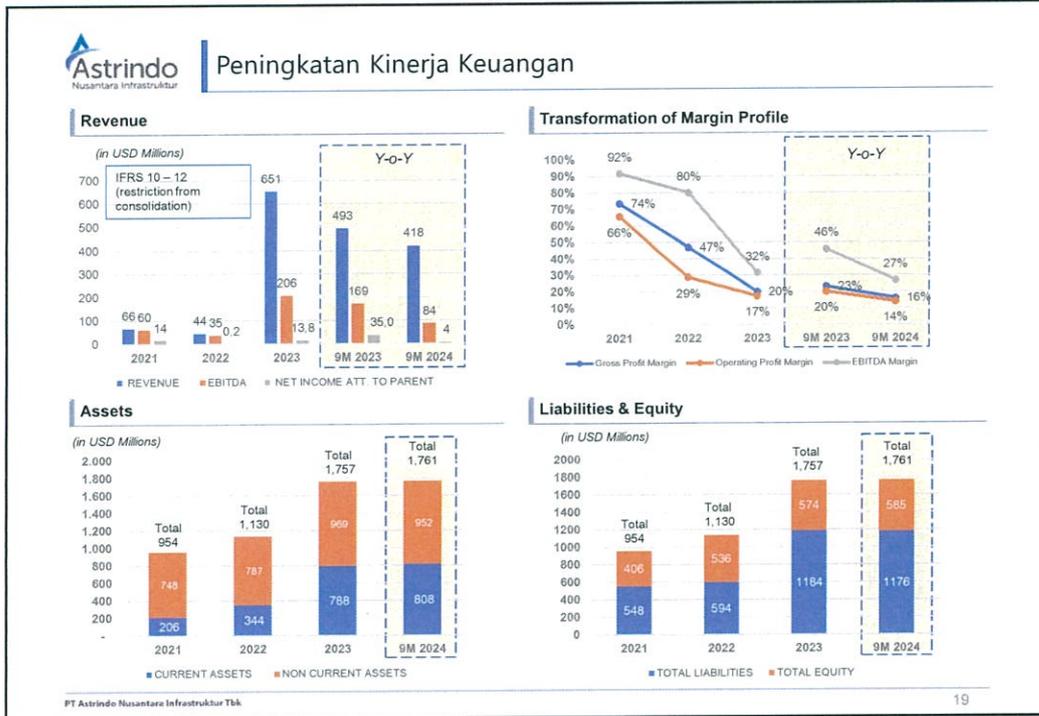
Balance Sheet (in US\$ Million)	BIPI 9M2024	NML 9M2024
Current Assets	808.5	413.2
Non-Current Assets	952.1	233.6
Total Assets	1,760.6	646.8
Liabilities	1,175.6	528.8
Equity	585.0	118.0
Total Liabilities & Equity	1,176.6	646.8

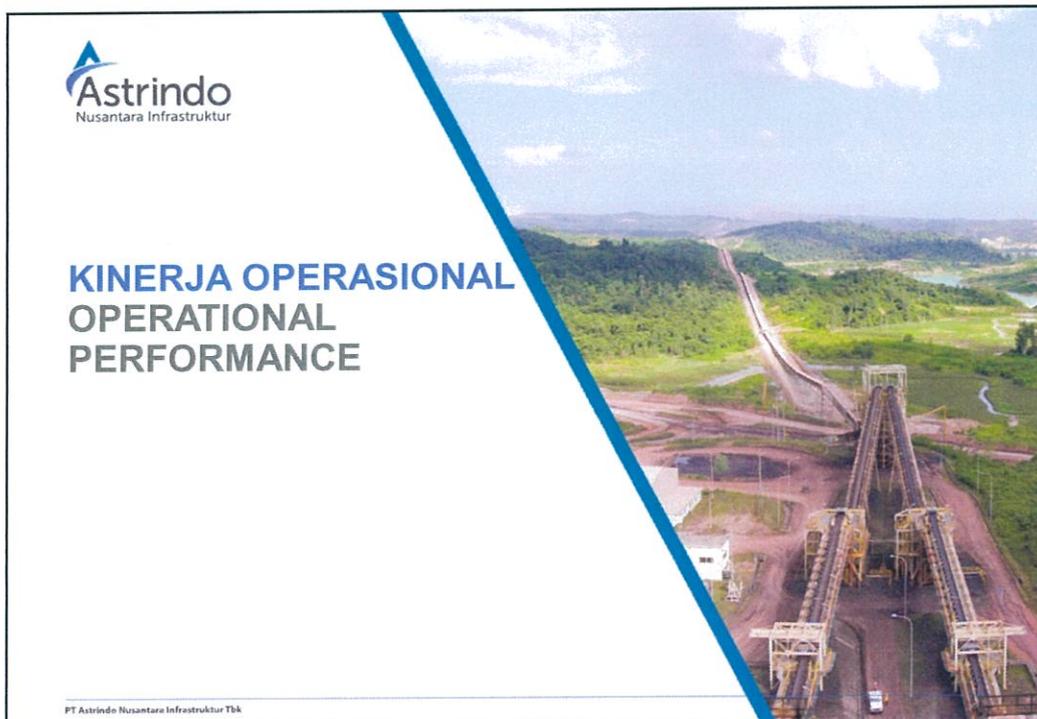
Catatan: Karena IFRS 10 – 12 (pembatasan konsolidasi) BIPI tidak dapat mengkonsolidasikan PT Nusa Tambang Pratama

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Keunggulan Operasional: Penanganan Batubara (MP & NTP)

BIPI melalui anak usahanya PT Mitratama Perkasa ("MP") dan PT Nusa Tambang Pratama ("NTP") berhasil menangani throughput logistik batubara sebesar total 50,88 juta ton pada 3Q24 menurun dari 51,17 juta ton pada 3Q23 (0,6%) secara year-on-year.

(in '000 tons)	3Q24	2Q24	3Q24 vs. 2Q24	3Q23	3Q24 vs. 3Q23	9M24	9M23	9M24 vs. 9M23
Coal Volume MP	3.704,8	3.225,1	14,9%	3.664,8	1,1%	11.166,6	13.137,2	(15,0%)
Asam-Asam Port	426,3	504,1		230,4		1.640,7	643,0	
Kintap Port	1.426,1	1.108,4		1.601,9		3.942,6	5.925,6	
Asam-Asam OLC*	426,3	504,1		230,4		1.640,7	643,0	
Kintap OLC*	1.426,1	1.108,4		1.601,9		3.942,6	5.925,6	
Coal Volume NTP	13.963,3	13.416,0	4,1%	14.904,9	(6,3%)	39.717,0	38.030,9	4,4%
OLC TBCT	5.443,7	5.237,7		5.966,4		15.252,2	15.271,0	
Melawan	5.235,5	5.106,9		4.631,3		14.236,0	12.076,8	
Crusher 6*	376,3	179,8		1.780,7		1.674,5	4.480,4	
Bengalon Port*	2.907,7	2.891,6		2.526,5		8.554,4	6.202,7	
Total Volume	17.668,0	16.641,0	6,2%	18.589,7	(4,9%)	50.883,6	51.168,1	(0,6%)

Catatan:

- OLC Asam Asam dan OLC Kintap sebelumnya dimiliki oleh NTP
- Crusher 6 dan Pelabuhan Lubuk Tutung yang sebelumnya dimiliki oleh MP
- MP & NTP melakukan pertukaran aset pada pertengahan Q2 2022.



Keunggulan Operasional: Pertambangan Batubara (SAR)

- Produksi Sakari Resources Limited ("SAR") menurun menjadi 1,3 juta ton pada 3Q24 dari 1,51 juta ton pada 2Q24 (13,7%) Penurunan produksi disebabkan oleh curah hujan yang relatif lebih tinggi.
- Volume penjualan telah mencapai 1,54 juta ton pada 3Q24 yang 10,1% lebih tinggi dari 2Q24 dan 1,3% lebih tinggi dari 3Q23 Wilayah Asia Utara (Jepang, Korea Selatan, dan Taiwan) merupakan kontributor terbesar penjualan grup Sakari pada tahun 2023 dan akan terus fokus pada pengembangan potensi pasar pada tahun 2024.
- Selama 3Q23, harga jual rata-rata (ASP) adalah USD 93,8/ton, (termasuk DMO). ASP yang baik dicapai dari kombinasi harga jual tetap yang tinggi kepada beberapa pelanggan dan kontrak berdasarkan indeks harga acuan batubara dengan pembeli.

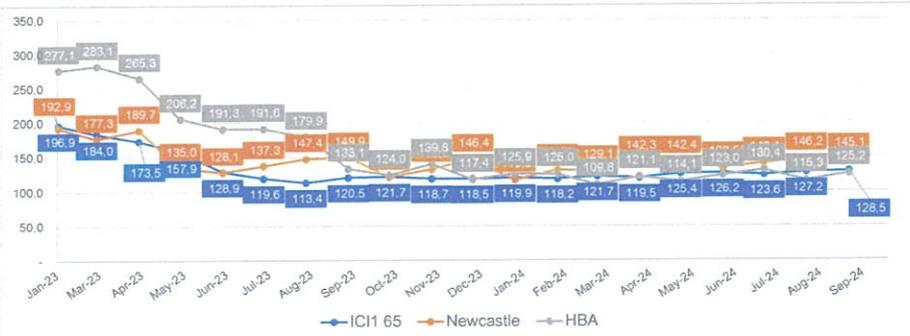
	3Q24	2Q24	3Q24 vs. 2Q24	3Q23	3Q24 vs. 3Q23	9M24	9M23	9M24 vs. 9M23
Coal Production ('000 tons)	1.305,0	1.512,0	(13,7%)	1.667,0	(21,7%)	4.346,0	4.605,0	(5,6%)
Sales Volume ('000 tons)	1.538,0	1.397,0	10,1%	1.519,0	1,3%	4.233,0	4.437,0	18,8%
OB Removal ('000 bcm)	20.417,2	20.120,5	1,5%	21.510,0	(5,1%)	61.333,6	61.560,0	(0,4%)
Strip Ratio (x)	15,6	13,3	17,6%	12,9	21,2%	14,1	13,4	5,6%

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Pembaruan Harga & Pasar Batubara

USD / ton



Month	ICI1 65	Newcastle	HBA
Jan-23	196,9	192,9	277,1
Mar-23	184,0	177,3	283,1
Apr-23	173,5	189,7	285,3
May-23	157,9	135,0	206,2
Jun-23	128,9	128,1	191,3
Jul-23	119,6	137,3	191,0
Aug-23	113,4	147,4	179,9
Sep-23	120,5	149,9	133,1
Oct-23	121,7	124,0	124,0
Nov-23	118,7	159,5	118,7
Dec-23	118,5	146,4	117,4
Jan-24	119,9	125,9	125,9
Feb-24	118,2	126,0	109,6
Mar-24	121,7	129,1	121,1
Apr-24	119,5	142,3	114,1
May-24	125,4	142,4	123,0
Jun-24	126,2	130,4	130,4
Jul-24	123,6	146,2	115,9
Aug-24	127,2	145,1	125,2
Sep-24	128,5		

- ❖ Harga batu bara bertahan mengalami kenaikan karena kekhawatiran keamanan pasokan energi di tengah konflik Timur Tengah.
- ❖ Pasar diperkirakan akan meluncurkan re-stocking musim dingin.
- ❖ Stok batu bara India menuruntajam di tengah penurunan pembangkit terbaru.

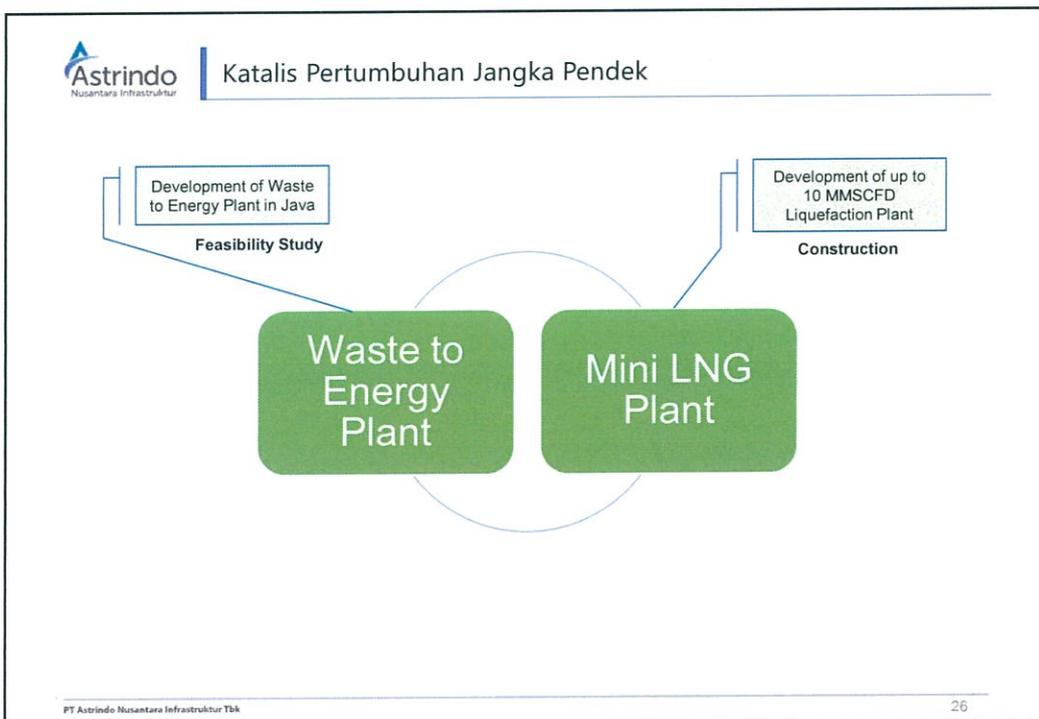
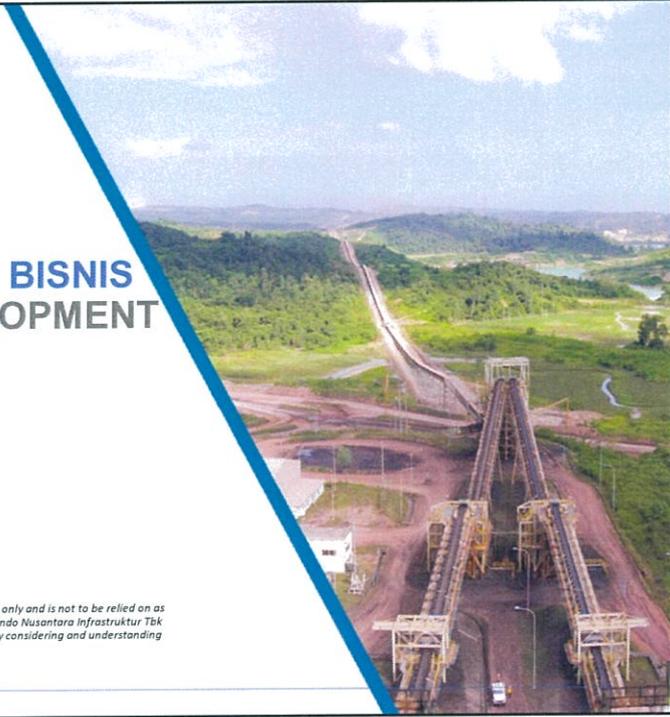
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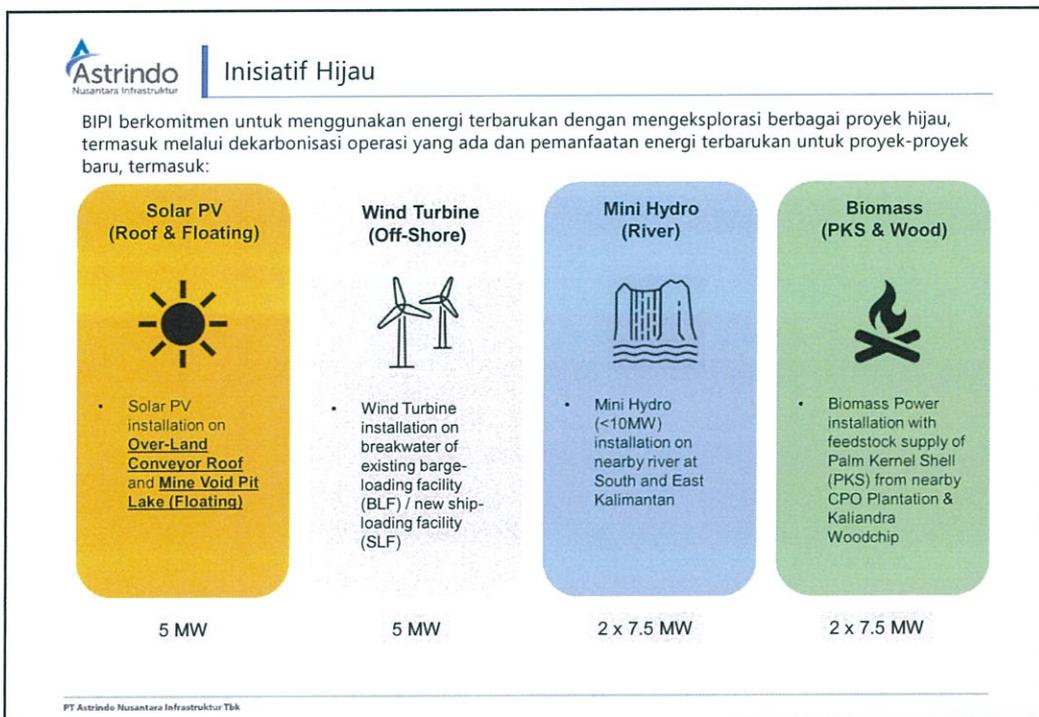
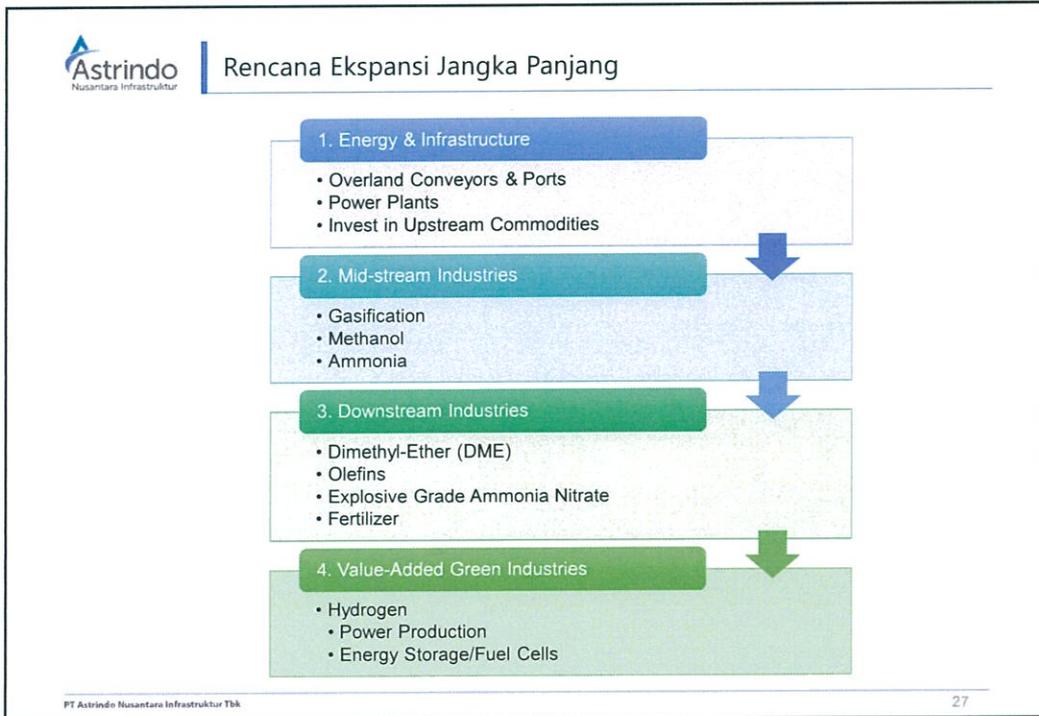
RENCANA PENGEMBANGAN BISNIS BUSINESS DEVELOPMENT PLAN

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